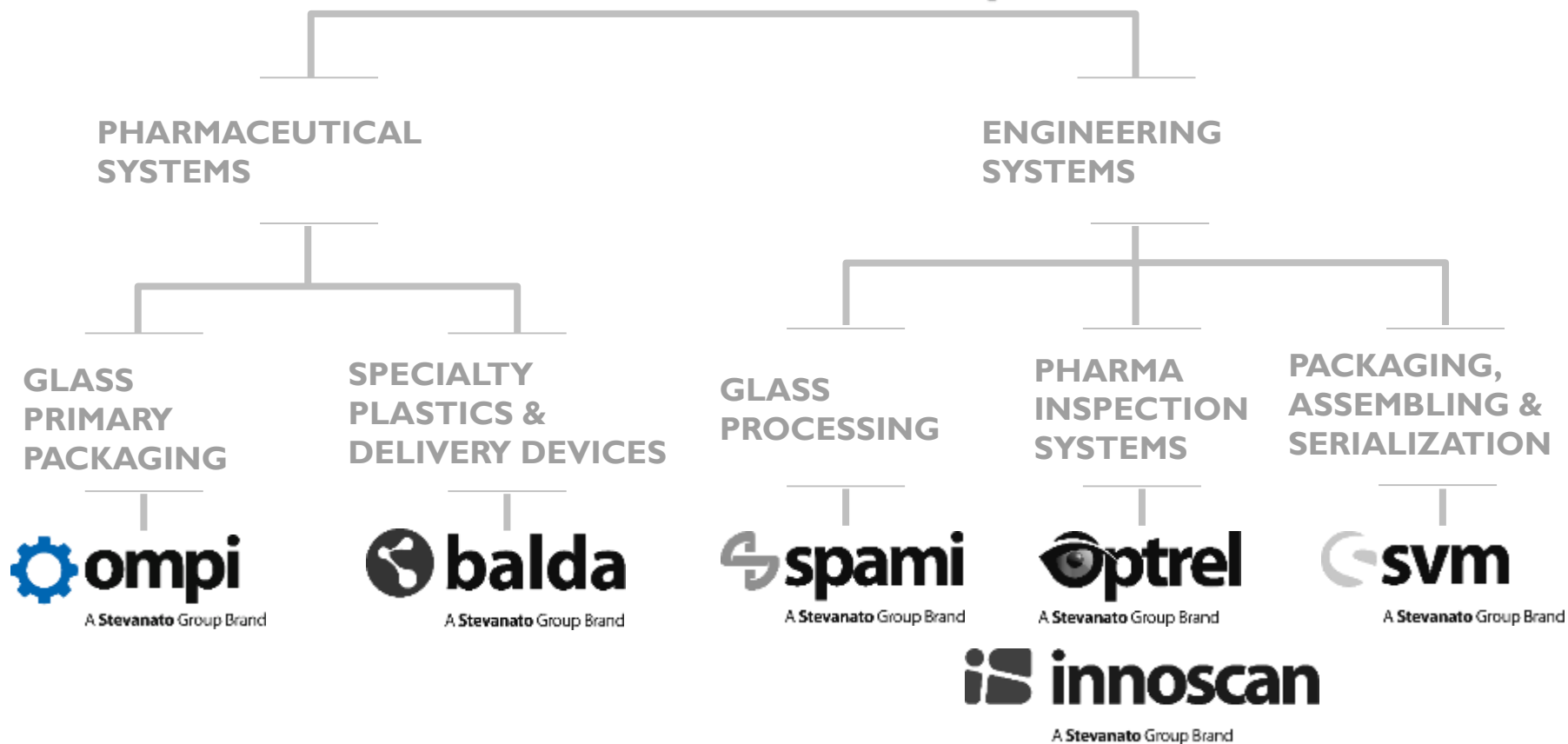


Glass Primary Packaging Trends

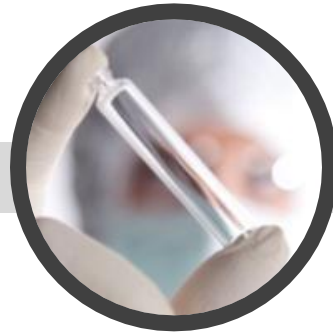
Carlos Navarro

Stevanato Group





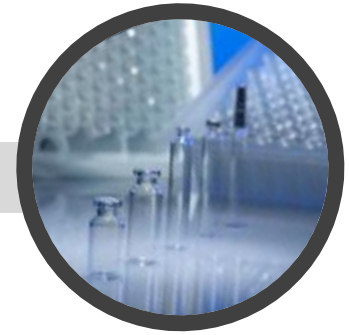
Full portfolio (ampoules, cartridges, syringes, vials) from glass tubing



Expertise on manufacturing cartridges for insulin



Innovative solutions for Biotech



Full Range of Sterile products (vials, cartridges and syringes)



Leader in converting technology



100% Dimensional and Cosmetic Controls by Camera



Full range of Automatic Inspection Machines



Assembly, Packaging and Process Equipment



30 milhões de Euro de investimento



40 mil m² de terreno



12 mil m² de área construída



15 linhas de produção

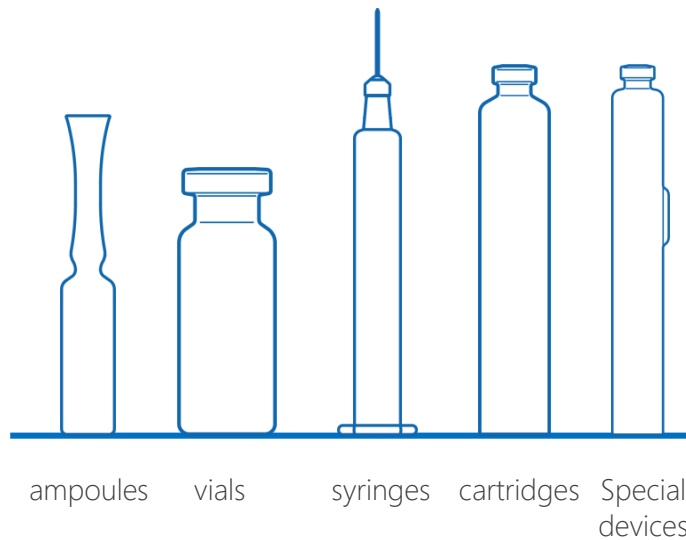


Cartuchos e Ampolas

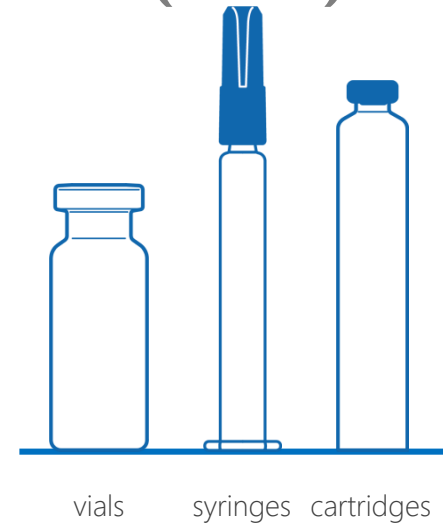


200 Funcionários

Bulk Containers

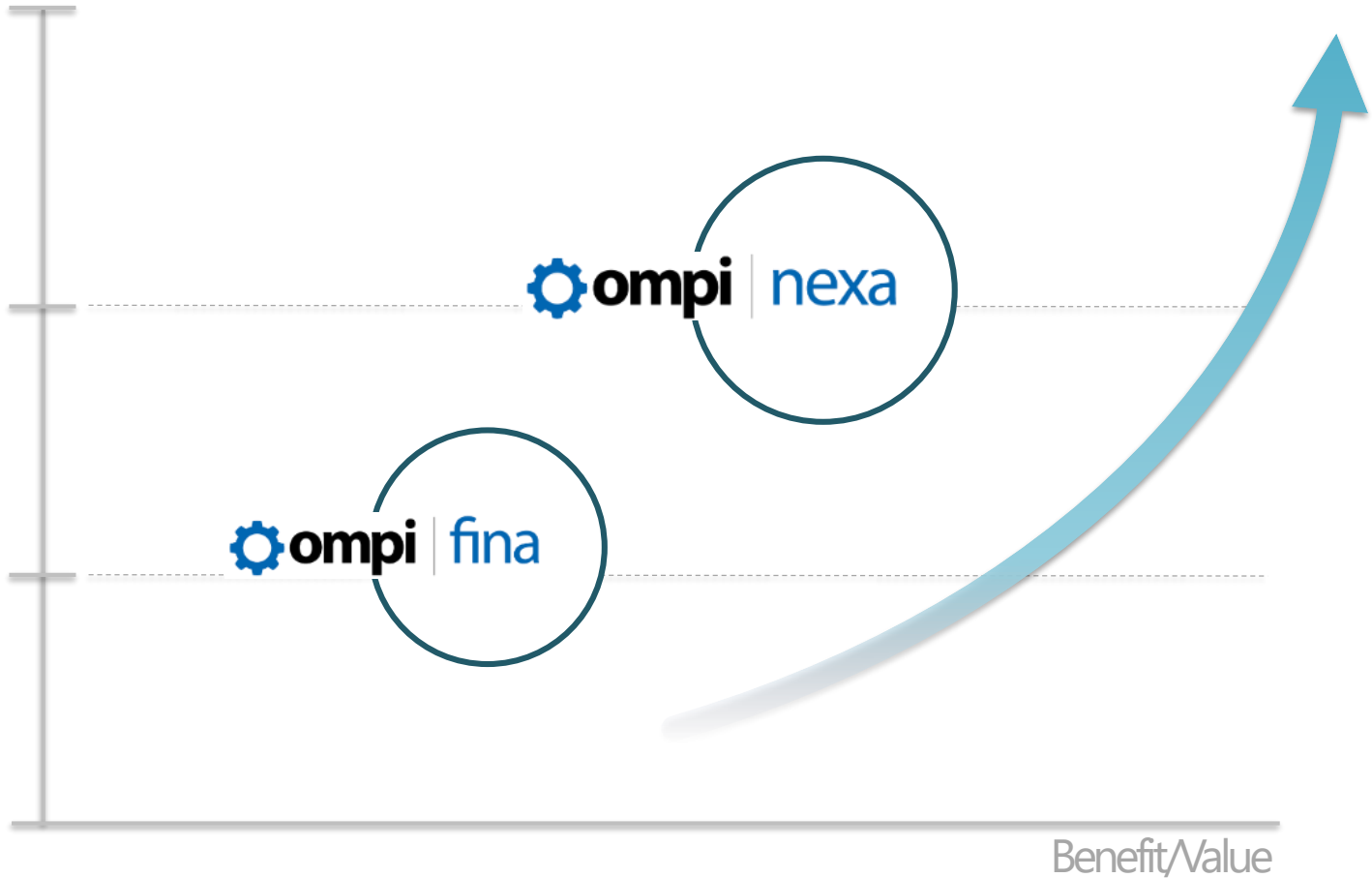


Ready-to-Use Containers (Sterile)



Technological and
Quality Solution Level

Market Needs



Technological and
Quality Solution Level

Aim for Parenteral Drugs

Intended Use

- Vaccines
- Diagnostics
- Small Molecules
- Anti-coagulants (i.e. Heparin)
- Anesthetics
- Veterinary
- Insulin
- GLP-1
- WFI/Diluents
- Other Pharma applications
- Cosmetics

Request for:

- Suitable for a wide range of applications

High Quality

 ompi | fina

Benefit/Value

Technological and
Quality Solution Level

State-of-the-art



Intended Use

- Biologics
- Large Molecules
- Sensitive Drugs
- Insulin & GLP-1
- Hormones & Proteins
- Adrenaline & Emergency
- Auto-injectors
- Drug Delivery Systems

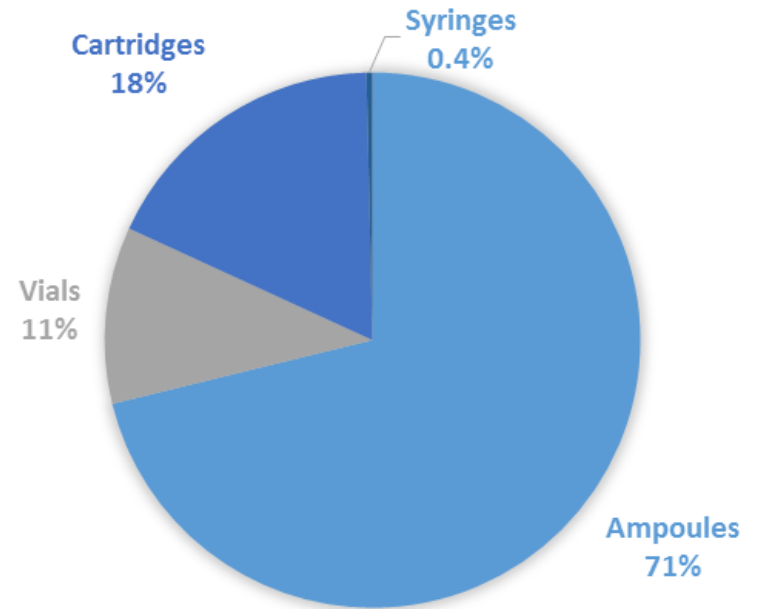
Request for:

- High dimensional process capability
- Higher Mechanical Resistance to minimize breakage issues

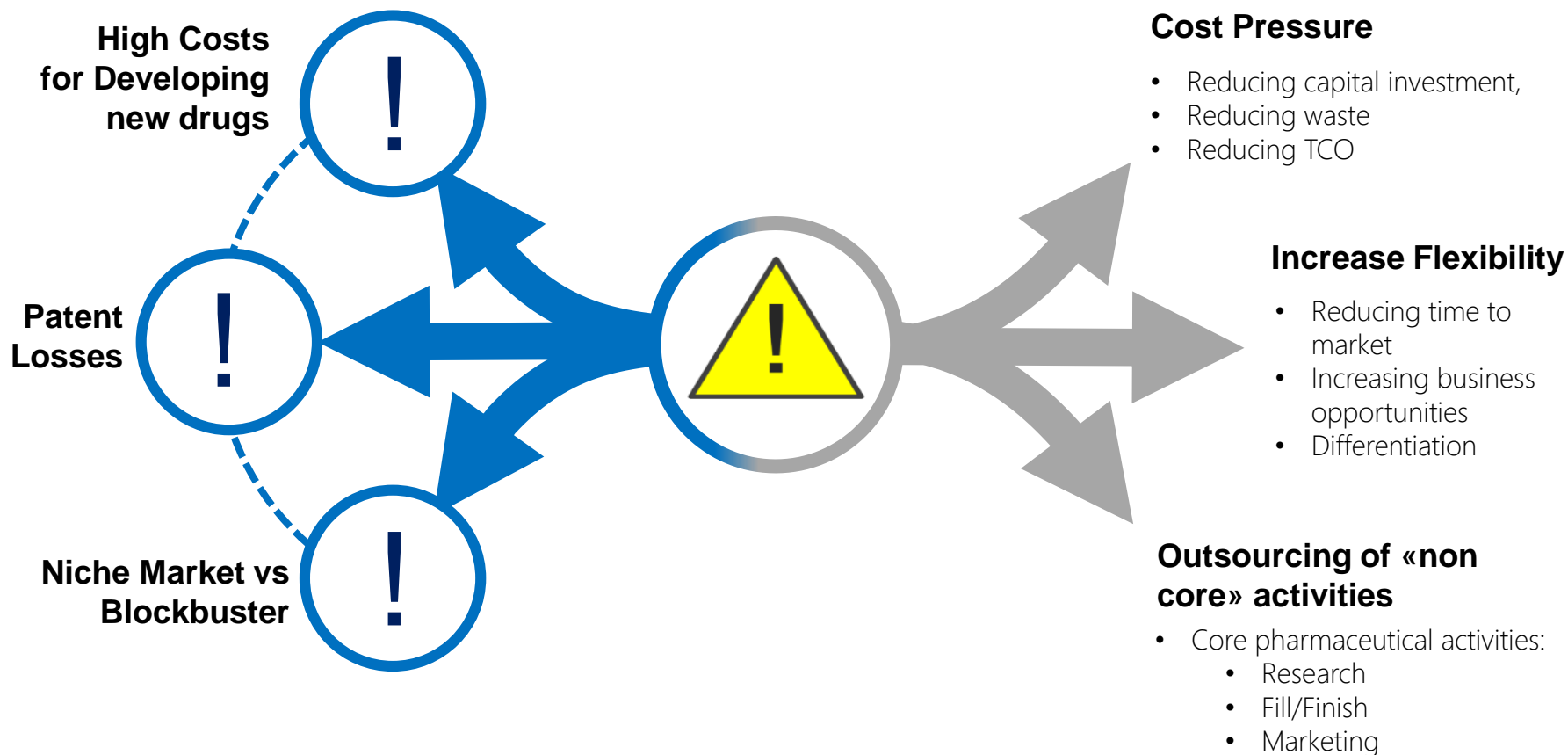
Benefit/Value

How the Pharma Market is changing?

Market Segmentation – Brazil



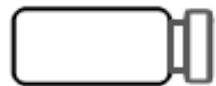
Source: Stevanato Group Marketing & Business Intelligence



Pharmaceutical Industry is looking for new manufacturing solutions to increase flexibility and reduce manufacturing costs

Global Market Growth Estimation 2013 - 2018

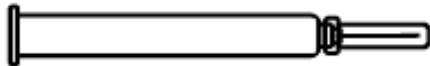
Small Volume Parenterals (up to 50 mL)



UNITS

+4-5%

- Anti-Diabetics
- High Value Drugs in Valuable Markets
- Rare Diseases
- Vaccines in Emerging Markets



+5-8%

- Anti-coagulants
- Vaccines
- Anti-infectives
- Anti-inflammatory agents
- Haematological agents
- MS treatments
- Human growth hormones
- Obstetric agents
- Cancer therapies
- Pain relievers



+8-10%

- Anti-Diabetics
- Self-injections
- Human growth hormones



+5%

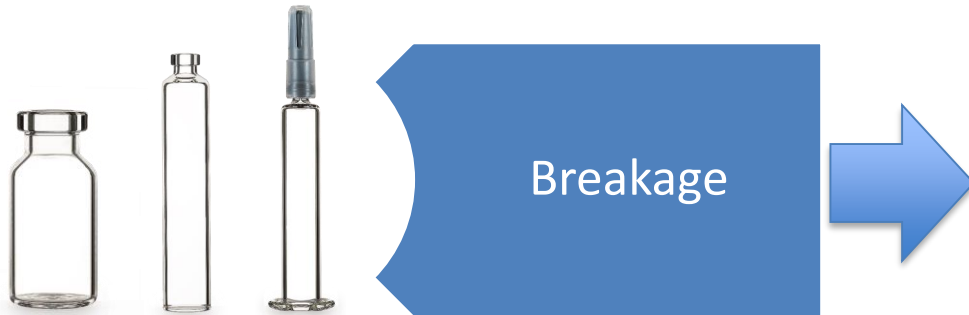
- MS treatments
- Vaccines
- 1^o Healthcare

Source: PDA Presentation of Dr. Friedrich Haefele, Boehringer Ingelheim Pharma GmbH & Co. KG

Glass is the ideal material for parenteral packaging; even if has some limitations these can be mitigated

CHALLENGES

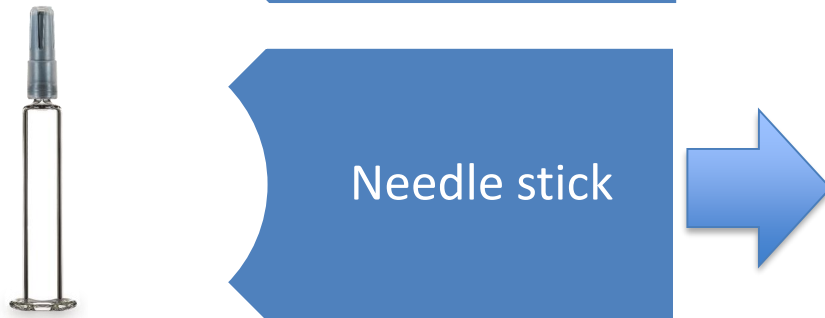
SOLUTIONS



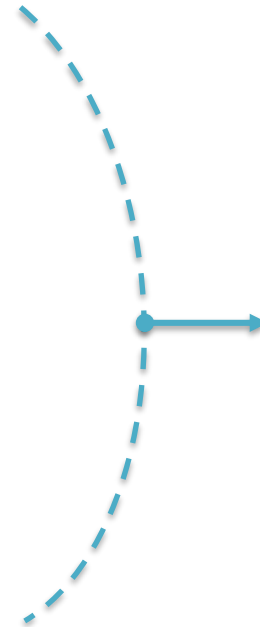
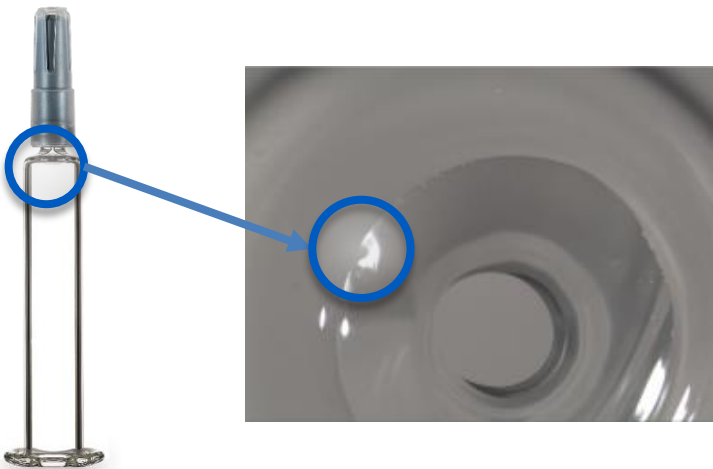
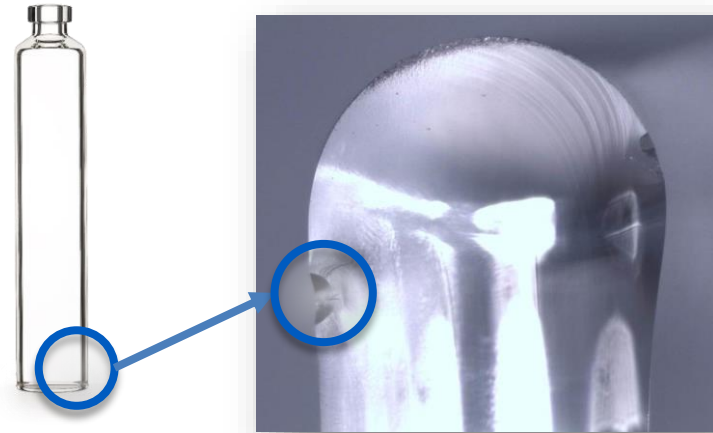
- Use forming and converting best practices
- No Glass-to-Glass and Glass-to-Metal contact to reduce flaws
- Glass strengthening
- Surface treatments



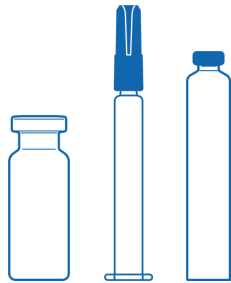
- Enhanced and optimized process techniques
- Thermal cycle optimization with low heat/energy forming process
- Test method to guarantee the quality and the stability of vials production



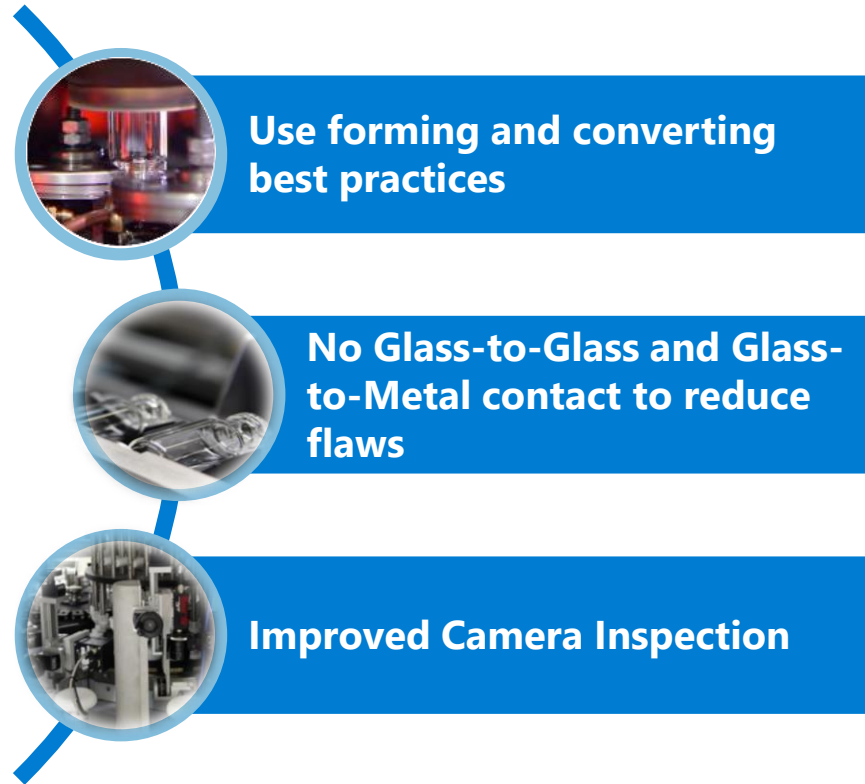
- Integrated needlestick protection capability
- Passive protection



- Standard converting technology can induce **flaws**
- Flaws concentrate the stress locally, decreasing the overall **strength of the glass**
- When a load is applied, e.g. during the injection with a pen injector, the critical defect could trigger the failure in the glass leading to the **breakage of the whole component**

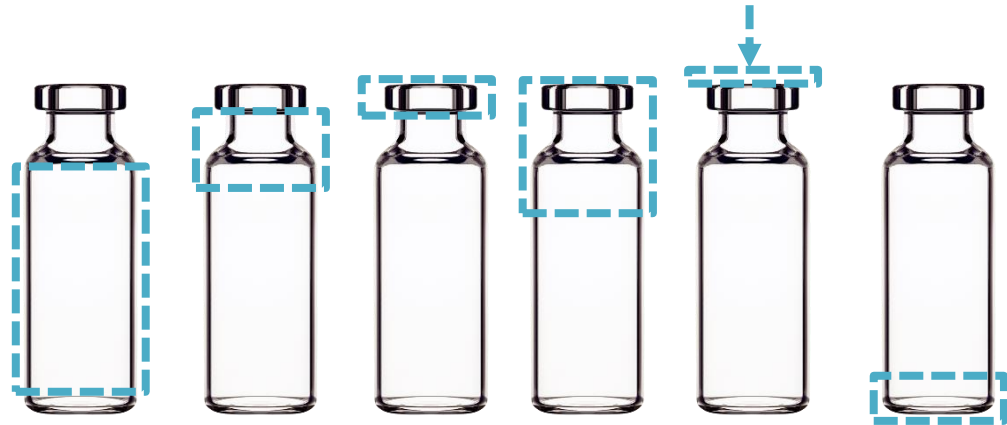
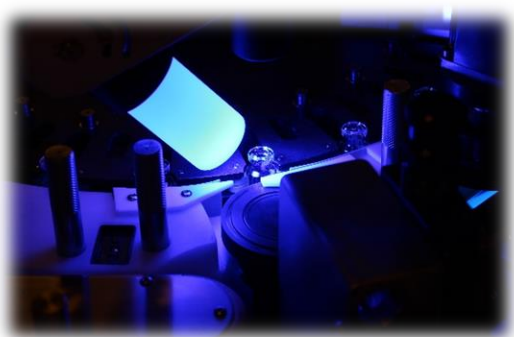


Vials–Cartridges–Syringes



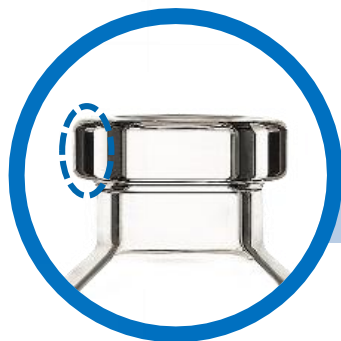
Optimized containers manufacturing process with an higher cosmetic quality and stronger mechanical resistance

Vials – Critical Defects



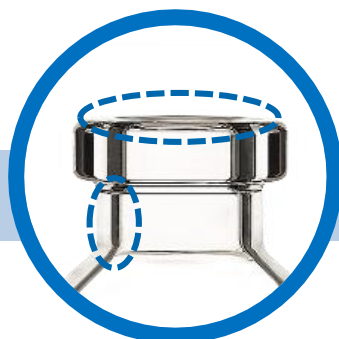
CRITICAL DEFECTS	BODY	SHOULDER	COLLAR	NECK	MOUTH	BOTTOM
Contamination	X	X	X	X	X	X
Scratches	X	X	-	-	-	X
Folds / Deformations	-	X	X	X	X	X
Bubbles	-	X	X	-	-	-
Pressure marks	-	-	X	X	-	-
Airlines	X	-	-	-	-	-
Chips / Cracks	X	X	X	-	X	X

Have a high dimensional process capability



COLLAR

Compatibility with caps and filling lines



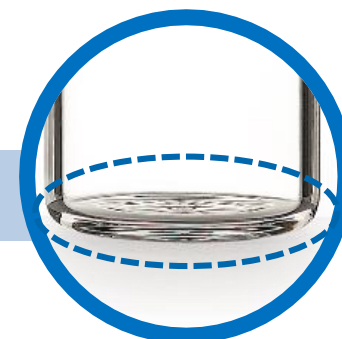
NECK/MOUTH

Blowback repeatability



SHOULDER

Optimized for Inspection, to reduce false rejects

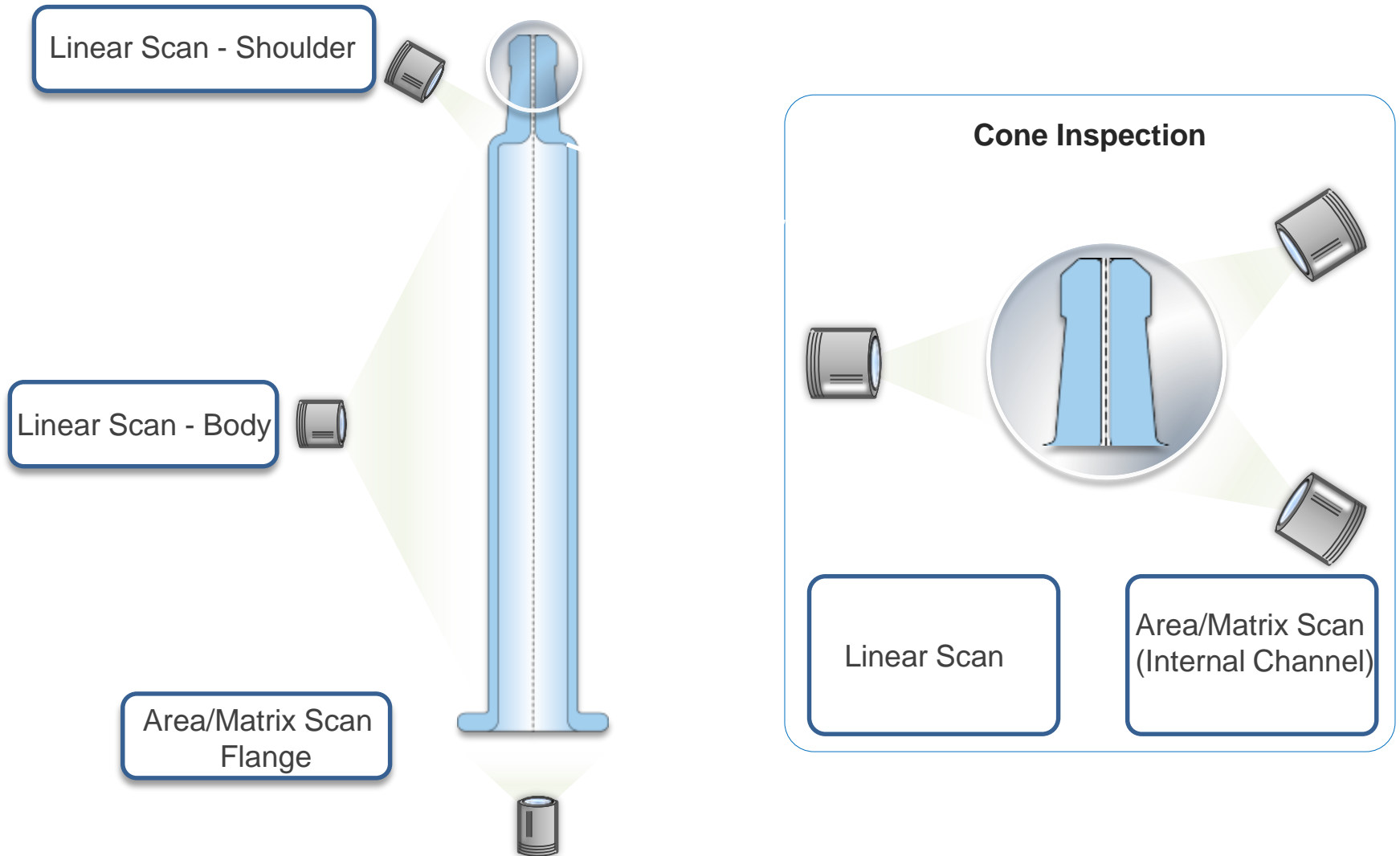


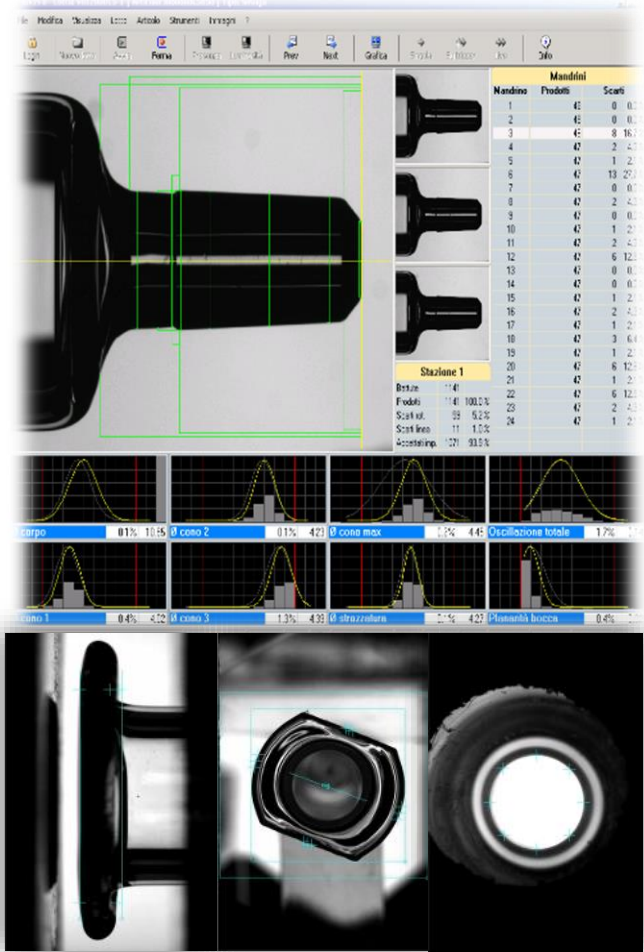
BOTTOM

High stability of the vials on the transport belts

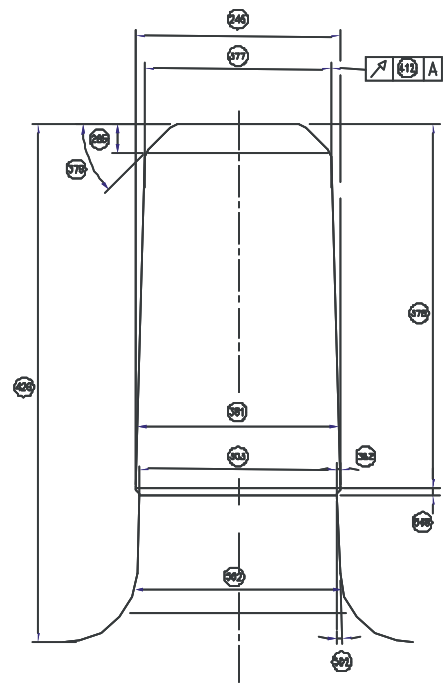
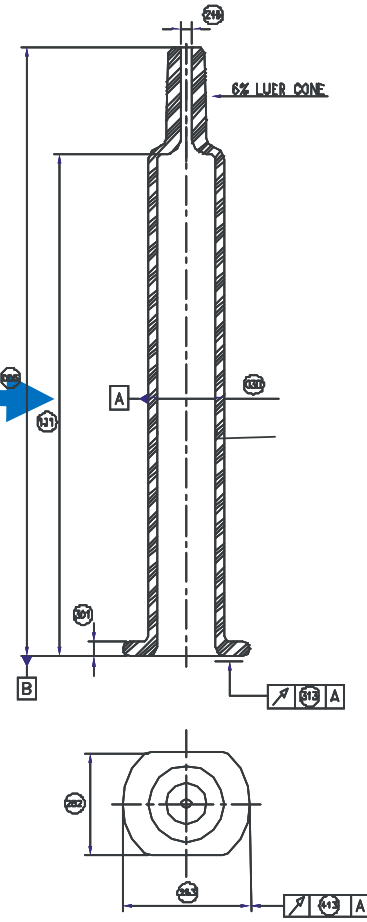
Freeze-dried drugs

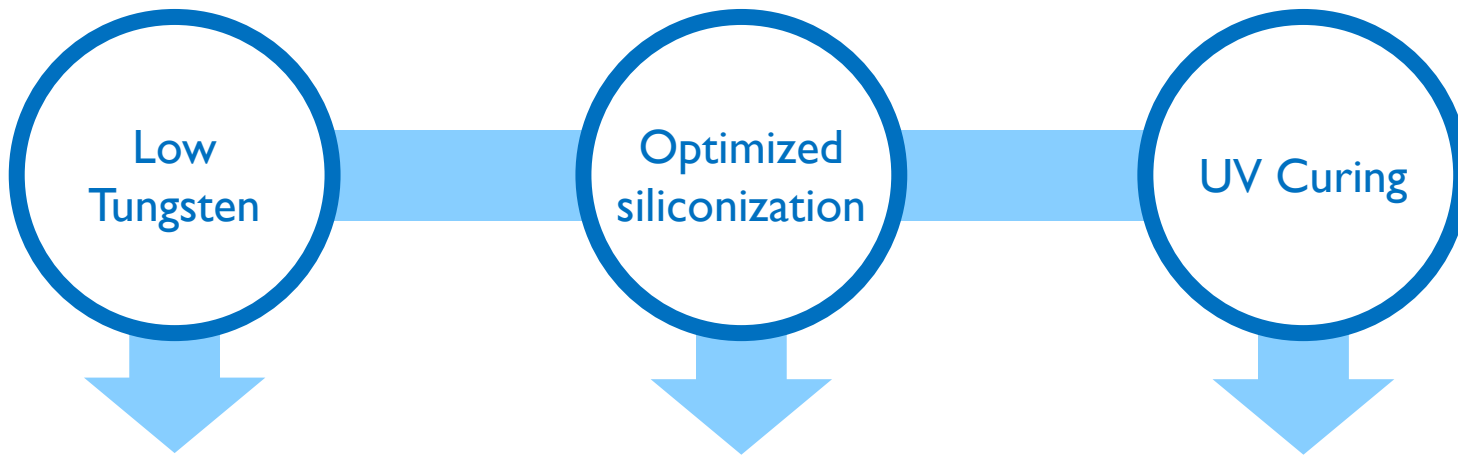
Syringes – Very High Cosmetic Quality




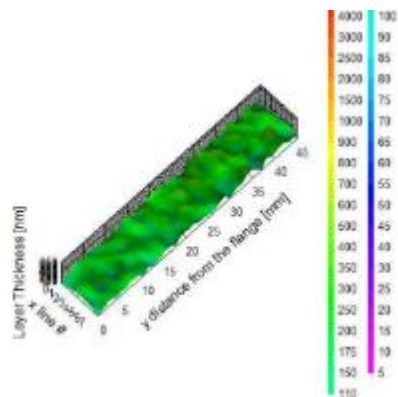


Cone Dimensions (Inside and Outside) Flange Dimensions Total Length



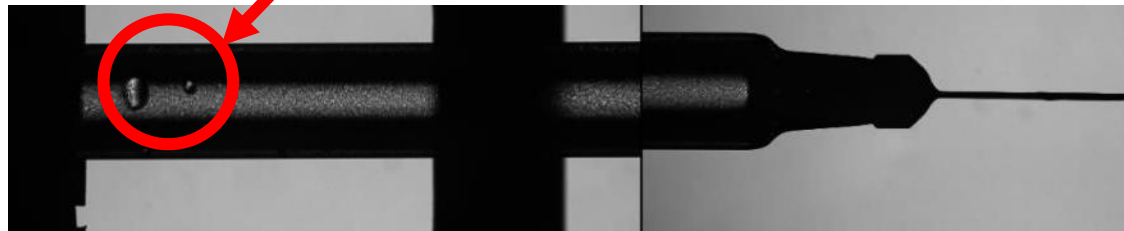
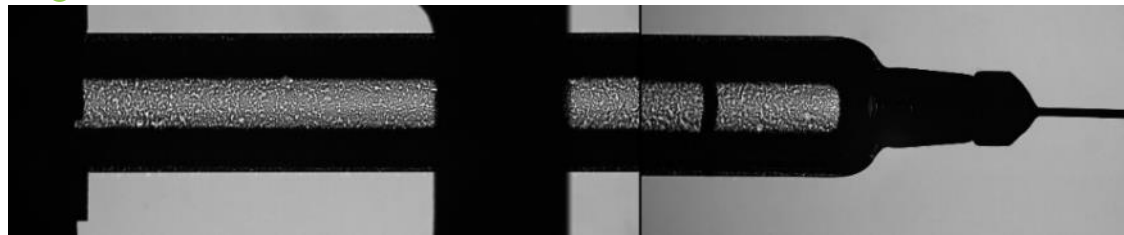


	OMPI MAX LIM [ppb]
Tungsten free	0
Low Tungsten	< 500



Siliconization Controls

- Presence of silicone inside the barrel
- Correct distribution inside the barrel





R.G. Iacocca et al.,
AAPS Pharm.Sci.Tech. (2010)

- **Separation of thin glass layers (lamellae)** that appear as shiny, needle shaped particles floating in the contact liquid
- The formation of a **silica-rich layer poorly bonded** to the substrate is the first stage of an extended delamination
- **Glass-liquid interactions** are responsible for the formation of an altered layer

Low Delamination Propensity



Thermal cycle optimization with low heat/energy forming process



Qualitative test method to guarantee the quality and the stability of vials production fully aligned with USP 1660

Optimized vials manufacturing process with an higher quality product from chemical point of view



Early Devices



Manually Activated

User must manually activate the needle shield; additional movement and manipulation of device to activate the safety feature

1st Generation Devices (add-on)



Automatic Activation

Needle is shielded automatically; activation step required to deploy safety mechanism

2st Generation Devices (add-on)



Passively Activated

Requires no additional action by the user; safety mechanism activated upon administration of the injection

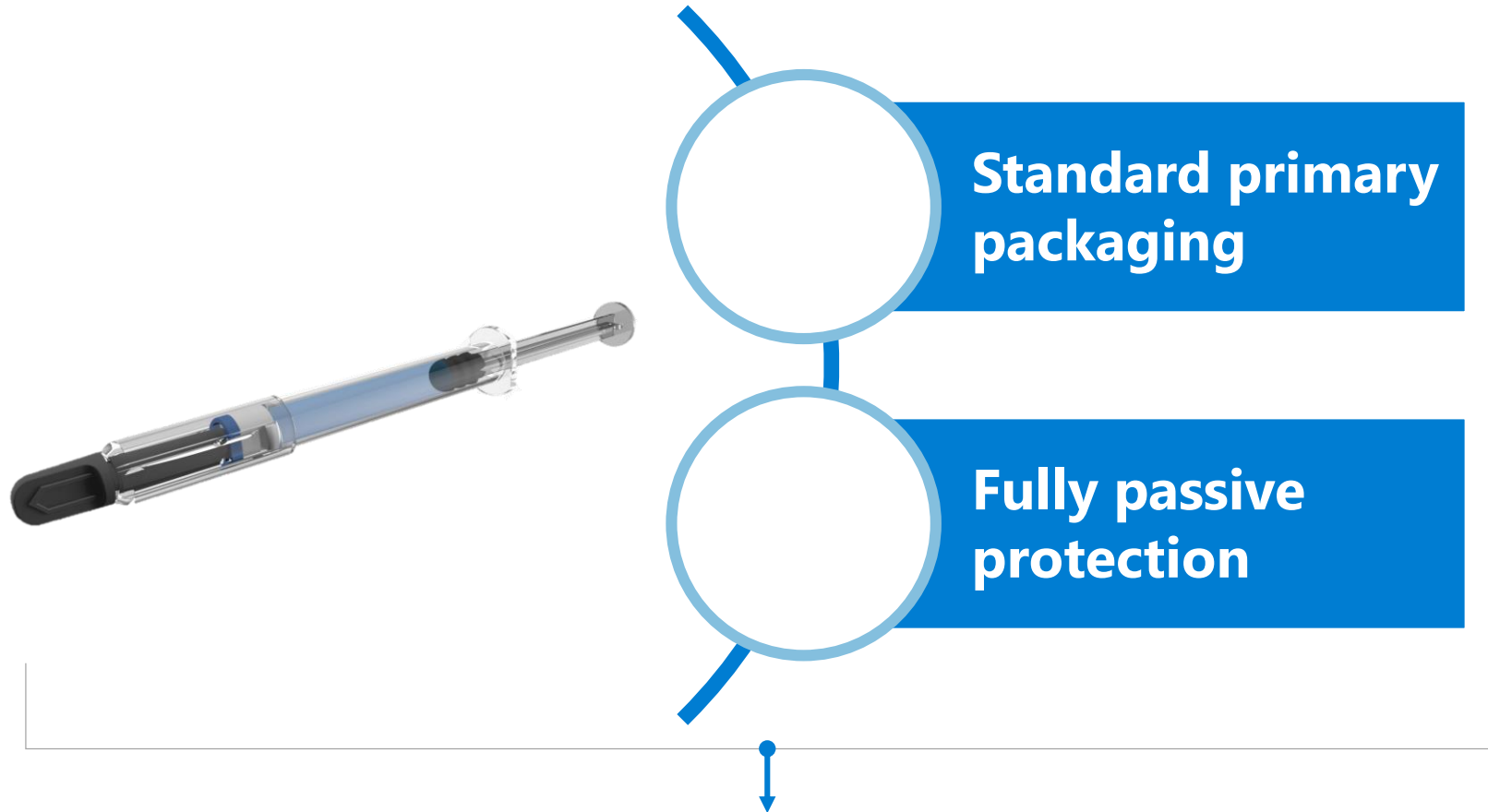
PFS Integrated Devices



Passively activated and preassembled

Provide added benefits preassembled in ready to use format

Safety Systems - (ISS) designed to meet the needs of all drugs (Biotech, Heparine, Vaccines)



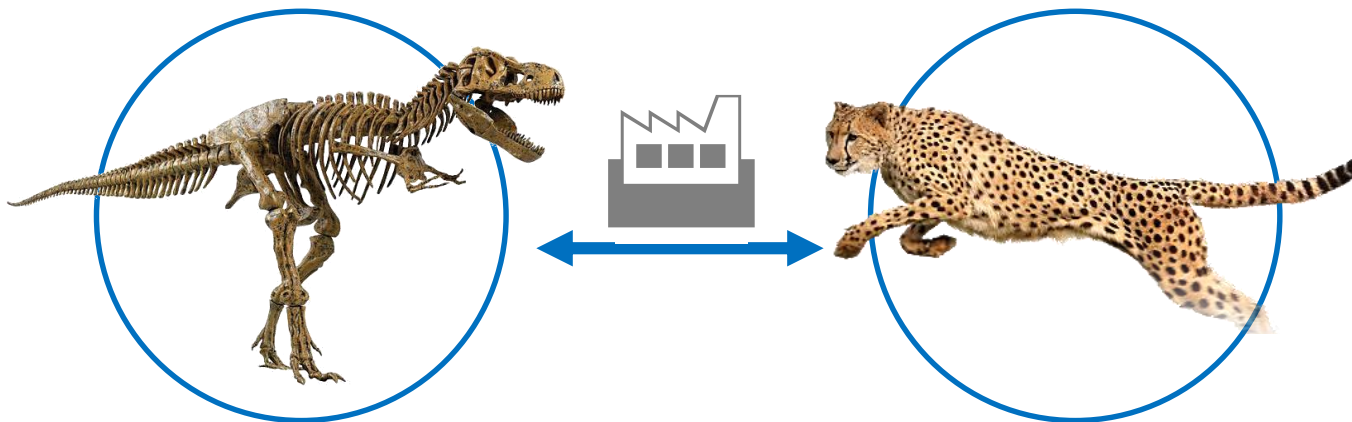
**A standard ready to fill syringe with
integrated needlestick protection capability**



**It is no longer about
stable production alone.**

Production facilities must be ready
for adaption to changes in corporate strategy,
in market dynamics and in short-term targets.

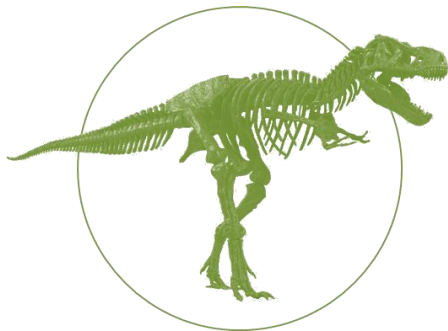
SOURCE: NNE PHARMAPLAN



“The success of a manufacturing site is moving
from site stability to site agility:
in addition to maintaining stable production, pharmaceutical
sites are now required to accommodate more changes and
deliver on unexpected targets”

SOURCE: NNE PHARMAPLAN

SITE STABILITY



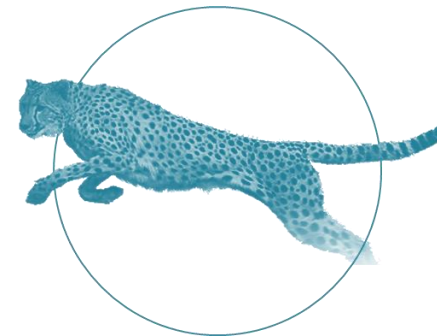
- Mono Product
- Core and Non core Activities
- High Capex
- High Running Costs

Big Size
Full Process



**FILL
FINISH**

SITE AGILITY



- Multi Product
- Only Core Activities
- Very Limited Capex
- Reduced Running Costs

Flexibility
Fast Reaction

A Comprehensive Range of RTU Containers

**Washing
(Siliconization)
Depyrogenation
Nesting (no G2G)
Final Sterilization**



Nest & Tub



Tray



Vials



Cartridges



Syringes



Vials



Cartridge Only
Glass

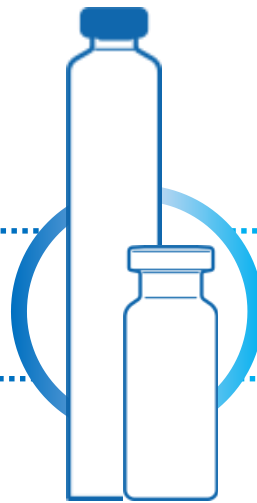
What the market is looking for?



Productivity



Tray for dedicated filling line

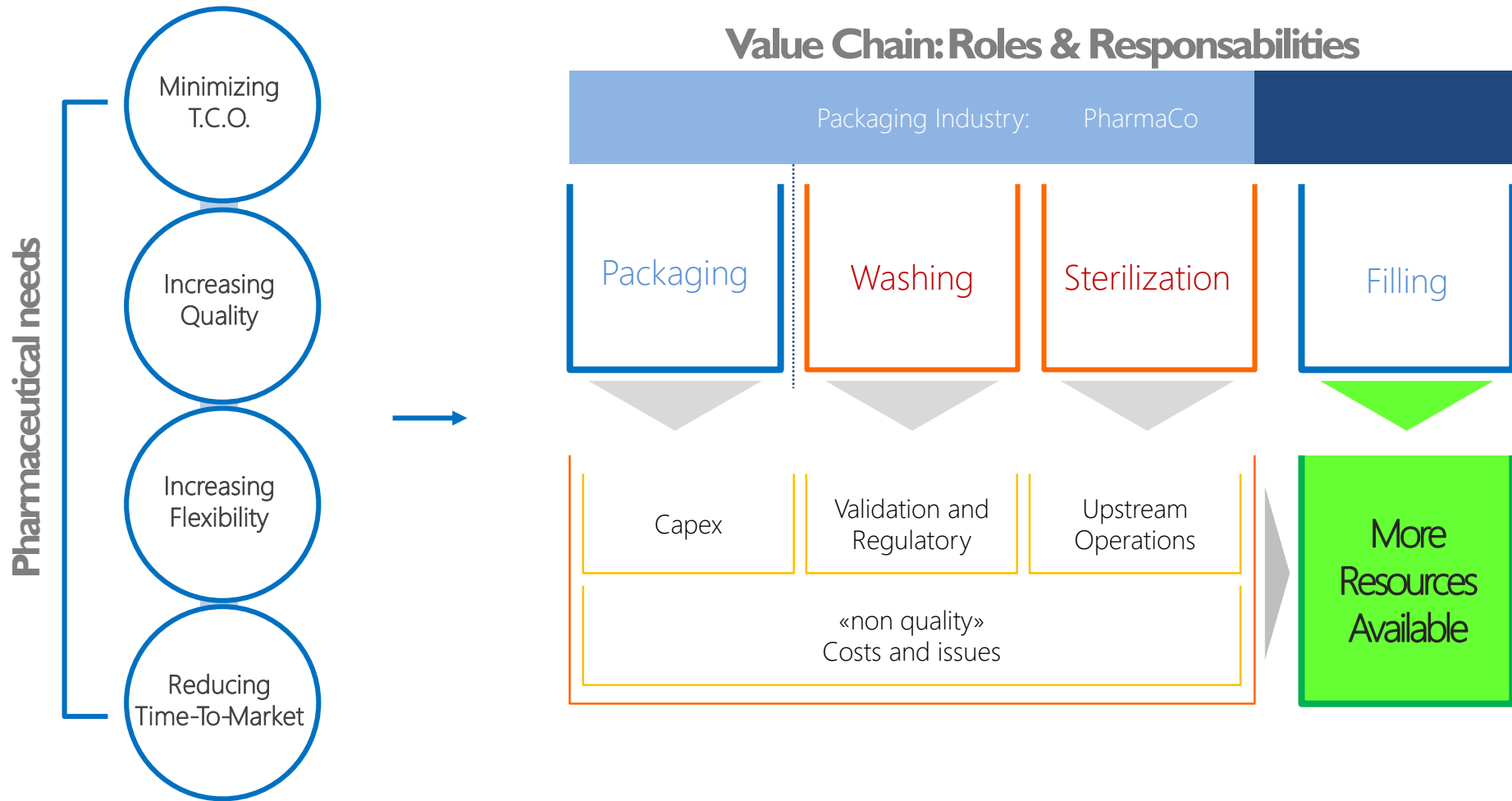


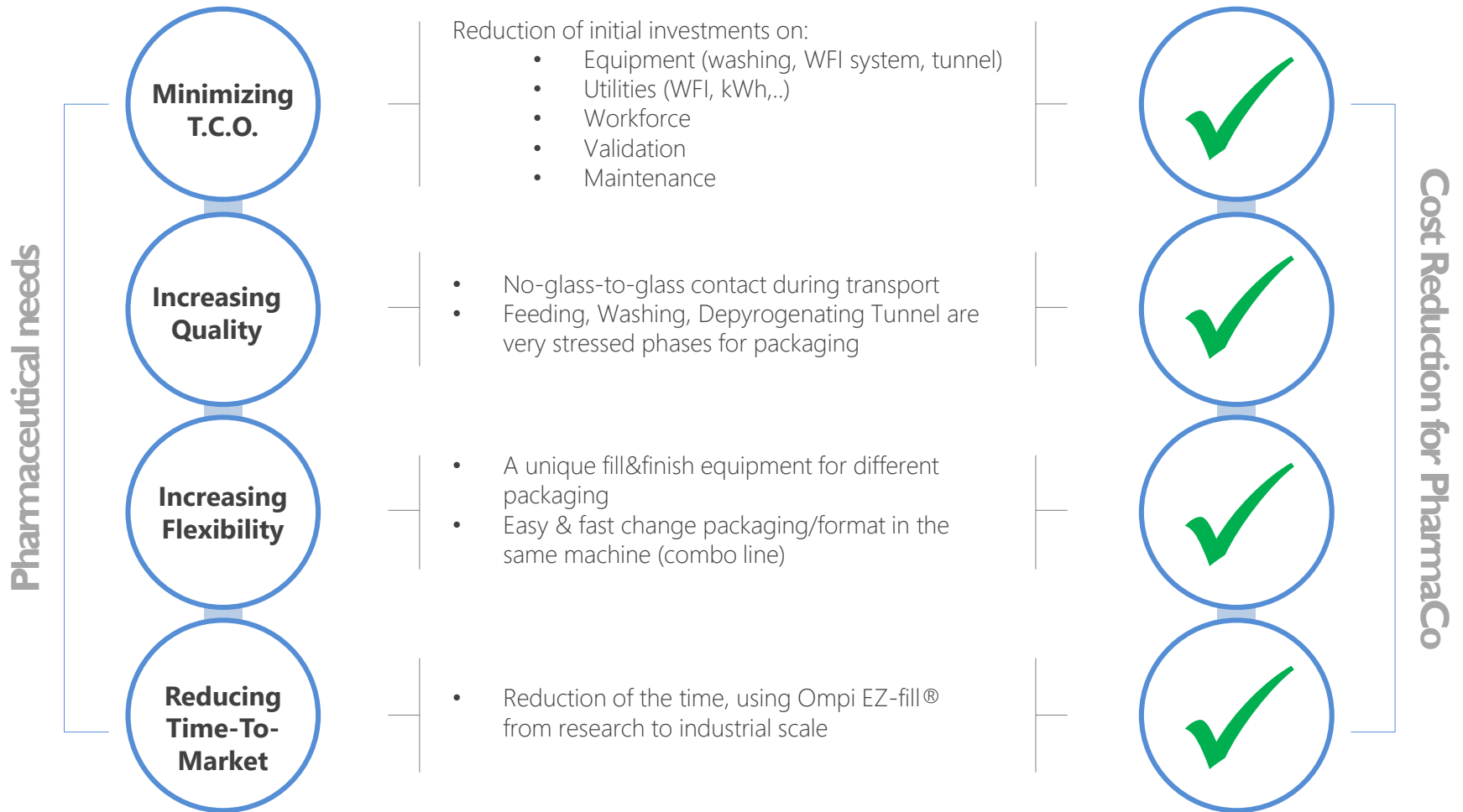
flexibility



Nest&Tub for combo line

How PharmaCo Value Chain Changes





Thank You for Your Attention!

Further information: ez-fill@stevanatogroup.com