



**Training and
Research Institute**

All About Prefilled-Syringe Systems

Christa Jansen-Otten, Klaus Ullherr, Bernd Zeiss

Agenda – DAY 1



● Welcome and Introduction

● Overview and Introduction into the Pre-filled Syringe Market

- Overview & trends
- Stakeholders
- User's perspective
- Syringe system overview

● Pre-fillable Syringe

- Glass and COP/COC syringes
- Barrel forming and needle mounting
- Washing with WfI
- Siliconization
- Nest and tub, bags
- Sterilization
- Syringe specification: Example
- Regulatory guidelines and technical standards: EU/US/ISO/...

● Plunger Stoppers, Needle Shields, Tip Caps

- Materials
- Physical and chemical properties
- Supporting documents
- Design and functionality
- Processing
- Regulatory guidelines and standards

● Fill and Finish

- Bag opening
- Tub opening
- Filling
- Stoppering

● Hands-on session

- 3 groups, 20 min per station



**Training and
Research Institute**

All about Pre-Filled Syringe Systems
From Initial Development to Final Fill Finish

Overview and Introduction into the
Pre-filled Syringe Market

Christa Jansen-Otten, Bernd Zeiss
23-24 October 2025
Vienna, Austria

Overview and Trends



What type of containers are used for injectables?

Prefilled Syringes



- › Elastomeric Components:
Plungers, Tip Caps and [Rigid] Needle
Shields



Cartridges



- › Elastomeric Components:
Plungers and Lined Seals

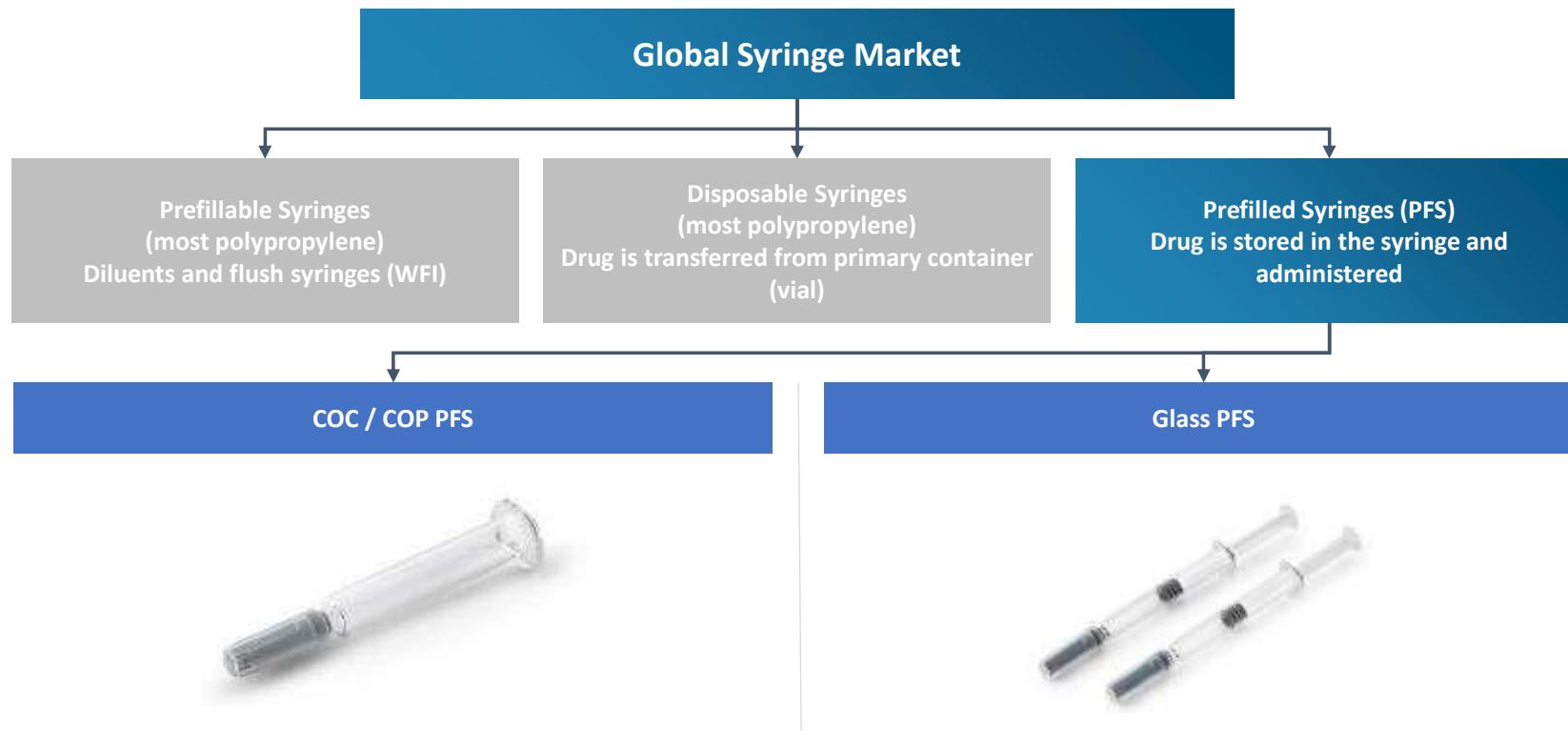


Vials



- › Elastomeric Components:
Lyophilization or Serum Stoppers,
and Seals





COC = Cyclic Olefin Copolymer COP = Cyclic Olefin Polymer



PFS Polymer vs. Glass – Market Estimates



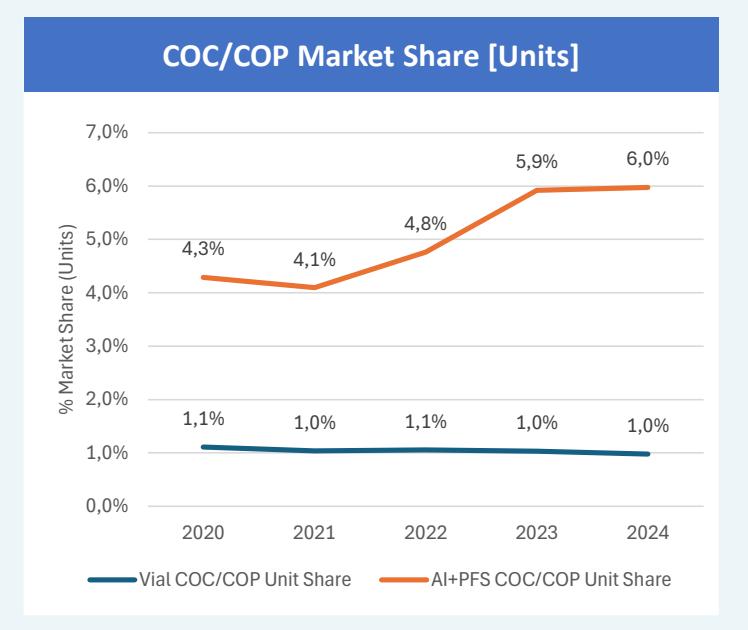
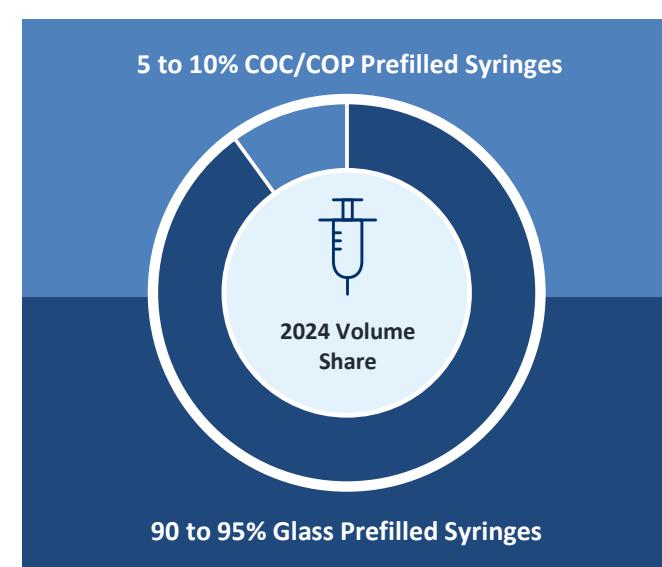
The market share of polymer containers (PFS, vials, cartridges) is increasing



The global PFS volume is estimated to be ~ 5Bn* units currently.



The global PFS market was valued at US\$ 13.6 Bn in 2021 and is anticipated to reach more than US\$ 35.7 Bn by end of 2031 [CAGR** 10.1%].



Based on market experience, internal knowledge and IQVIA data
AI: Auto Injector

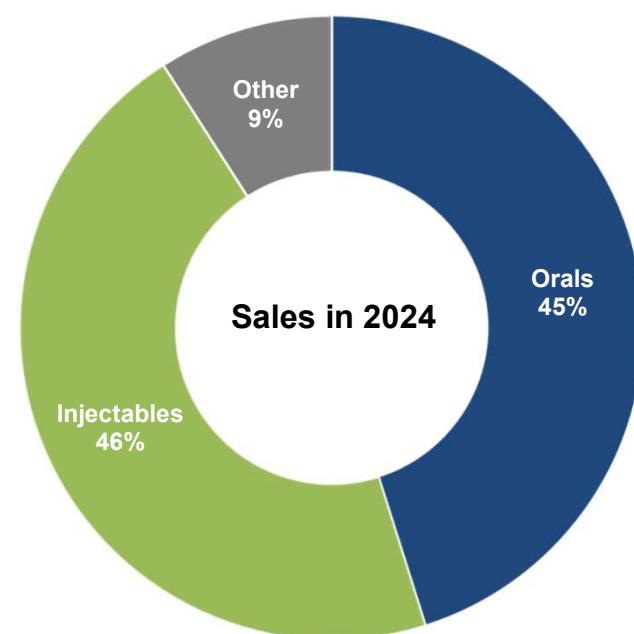
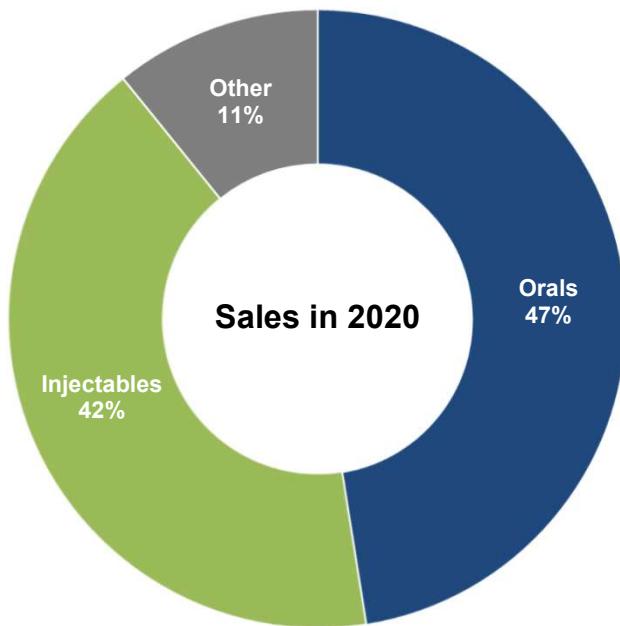
*Bn: Billion

**CAGR: Compound Annual Growth Rate

[*Prefilled Syringes Market | Global Analysis Report 2031 \(transparencymarketresearch.com\)](https://www.transparencymarketresearch.com/prefilled-syringes-market-global-analysis-report-2031)

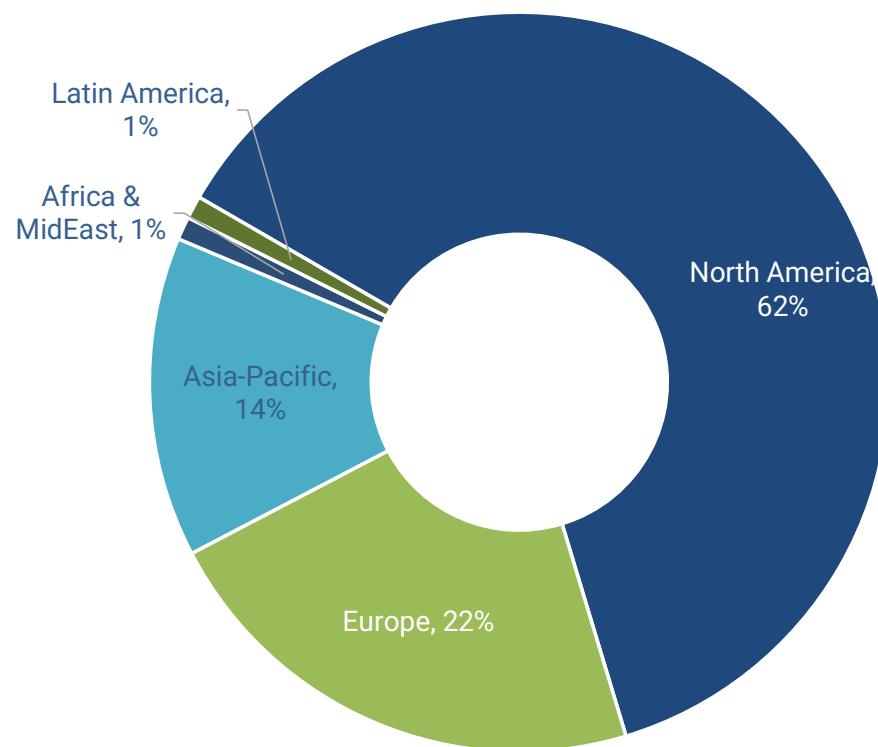
Share of Injectables has increased through 2024

Global Market Share% by
Route of Administration



Source: IQVIA 2024 Global Audited Sales

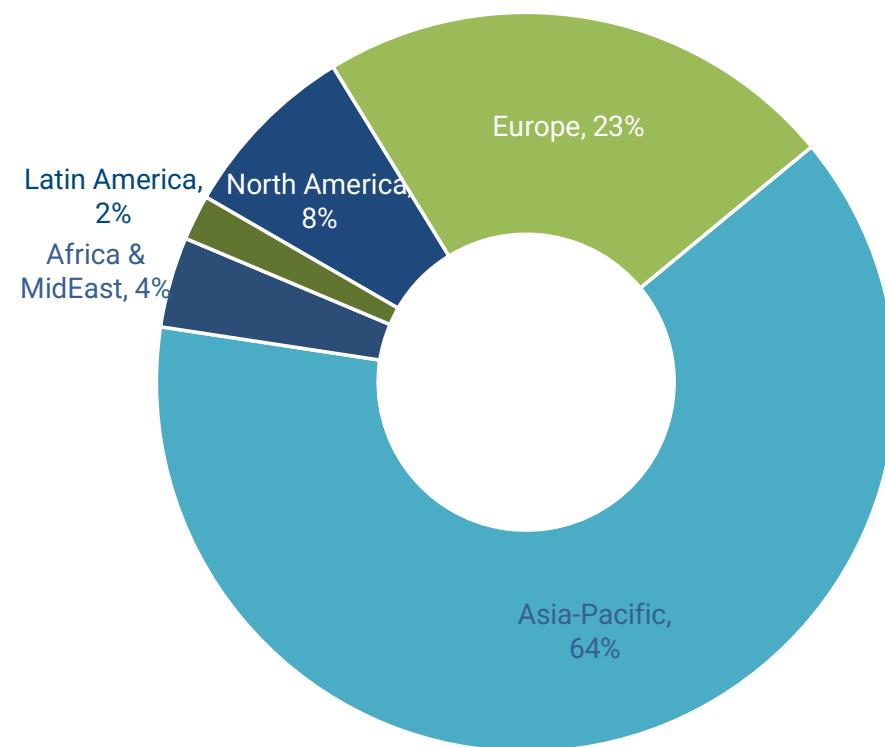
Injectable Value Share By Region, 2024



Regions	2020 - 24 CAGR
Global	10%
North America	13%
Europe	10%
Asia-Pacific	0%
Africa & MidEast	13%
Latin America	16%

Source: IQVIA 2024 Global Audited Sales

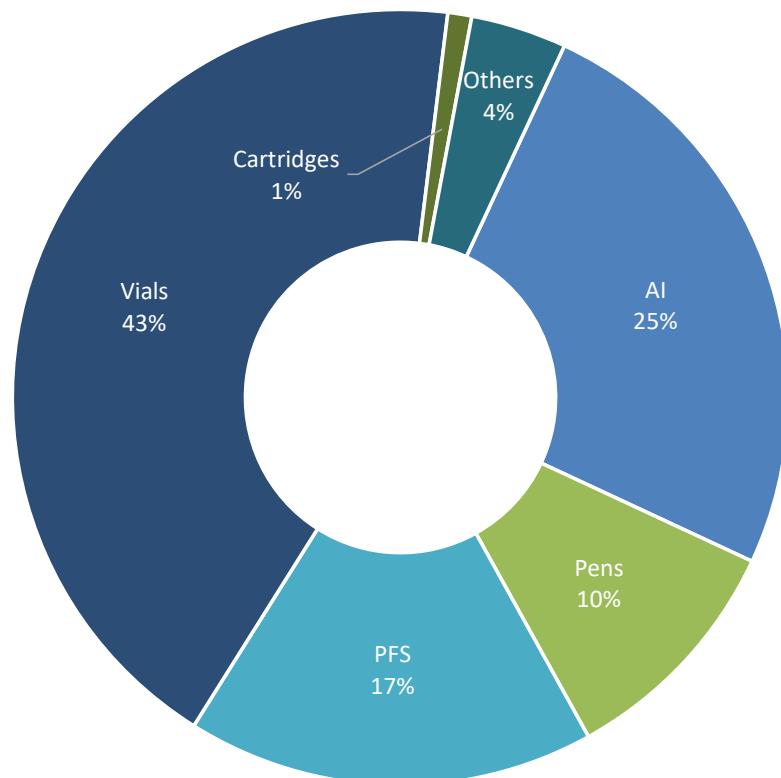
Injectable Volume Share By Region, 2024



Regions	2020 - 24 CAGR
Global	3%
North America	3%
Europe	-1%
Asia-Pacific	4%
Africa & MidEast	2%
Latin America	3%

Source: IQVIA 2024 Global Audited Sales

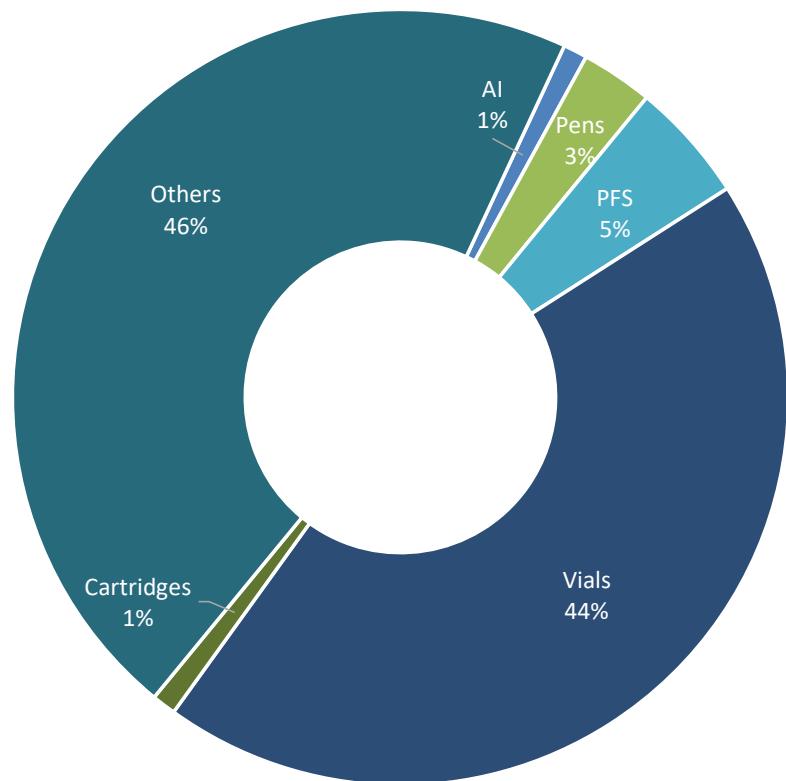
Global Injectable Value Share By Format, 2024



Formats	2020 - 24 CAGR
Auto Injectors	27%
Pens	10%
PFS	8%
Vials	6%
Cartridges	-2%
Other injectables	0%
Grand Total	10%

Source: IQVIA 2024 Global Audited Sales

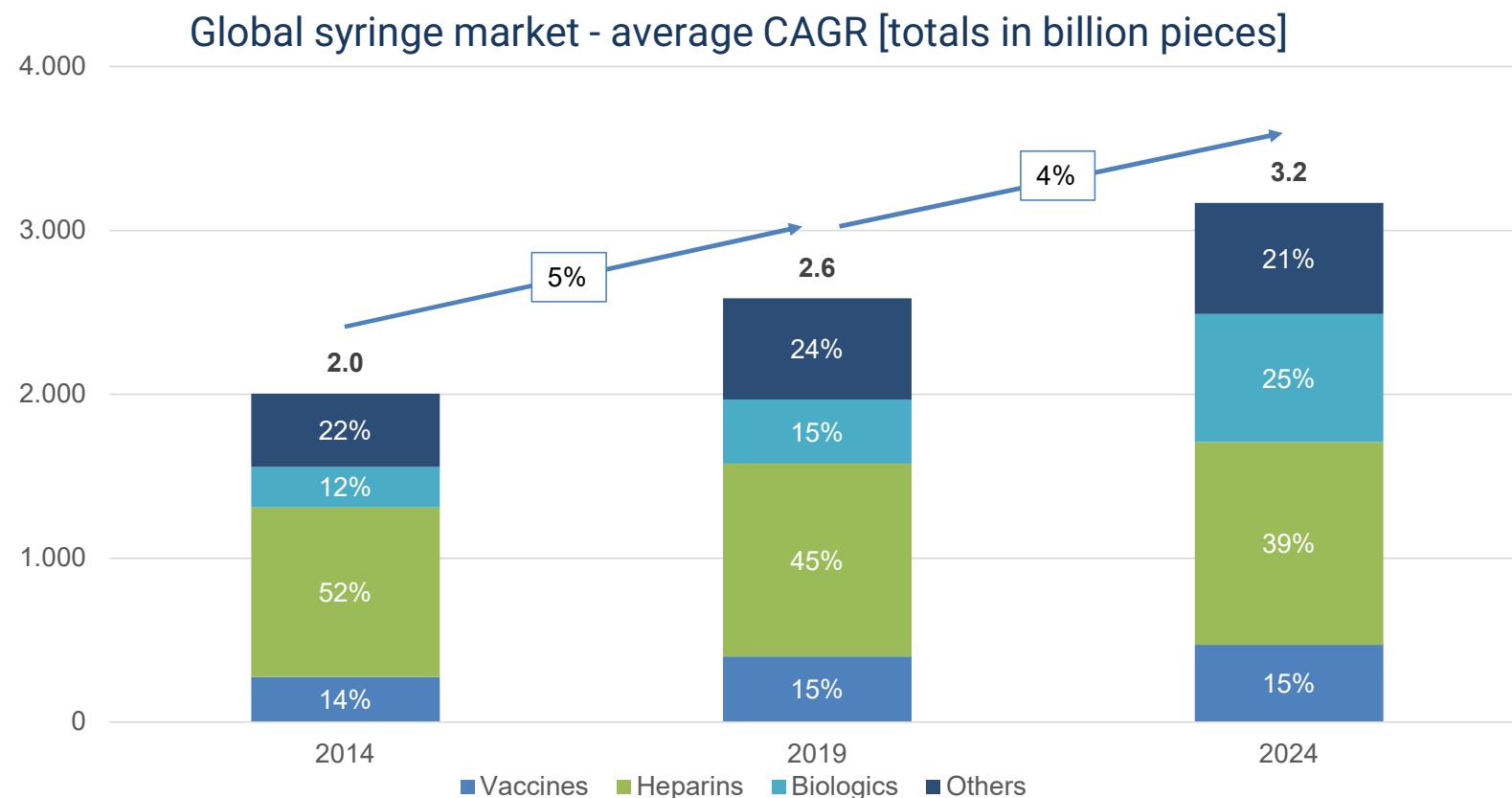
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Grand Total	3%

Source: IQVIA 2024 Global Audited Sales

Global syringe market - average CAGR

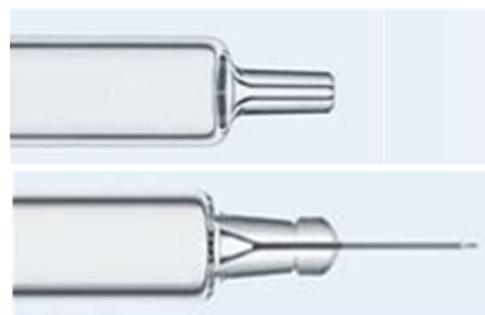


Source: IQVIA 2024 Global Audited Sales

Global Prefilled Syringe Market & Trends

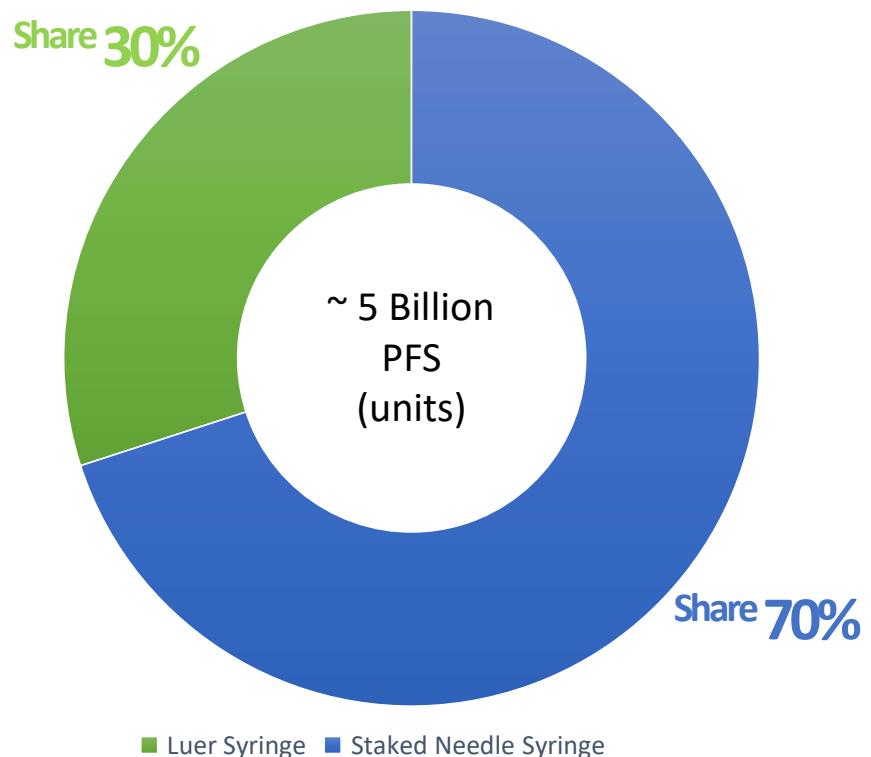
- Global prefilled syringe market growing at 10.8% (estimate) annually*
- Most staked needle syringe applications use rigid needle shields; All newly developed drugs in staked needle format prefer rigid needle shields
- Valued for minimizing drug waste and making self-administration easier*
- Commonly packaged drugs in prefilled syringes include biologics like GLP-1s, vaccines, heparin, erythropoietin products, and interferons*

Luer Syringe



Staked Needle Syringe

Luer (Slip or Lock) vs Staked Needle



Data Source: Multiple sources including 2023 IQVIA & estimations based on PFS supplier inputs

*MarketsandMarkets, Prefilled Syringes Market Report, July 2024.

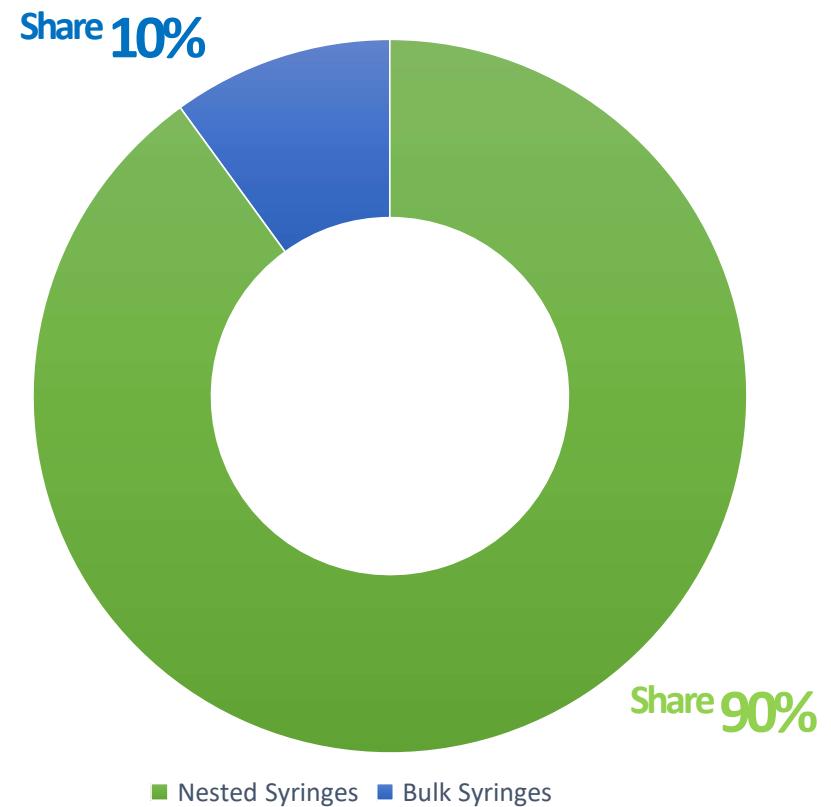
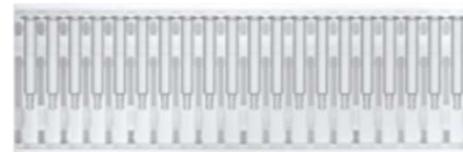
Global Prefilled Syringe Market: Ready-to-Use vs Bulk Syringes

- Ready-to-Use nested glass syringes in tubs



*Pictures property of
Gerresheimer*

- Bulk glass syringes on rondo trays



Data Source: Industry knowledge from conversations with glass suppliers

Global Prefilled Syringe Market by Application

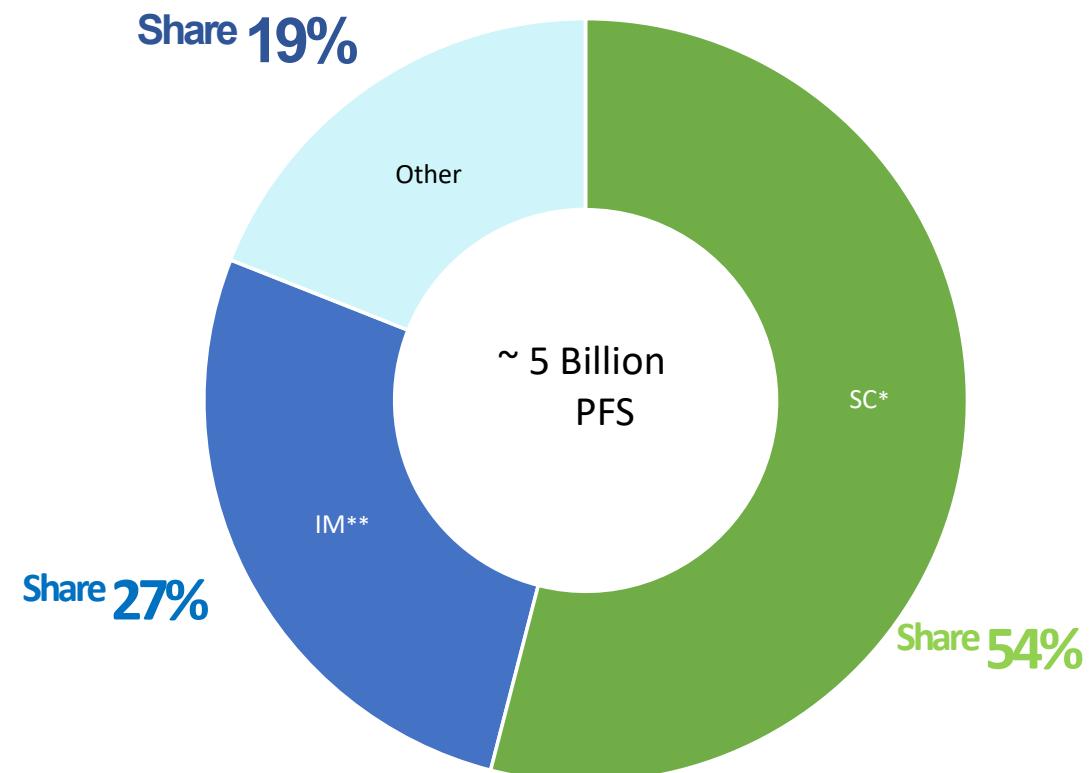
➤ Subcutaneous Injection = SC

Typically uses $\frac{1}{2}$ " needle size & represents in more than 50% of the prefilled syringe market

➤ Intramuscular Injection = IM

Uses needle sizes $\frac{5}{8}$ ", 1" or longer generally & represents 27 % of the market

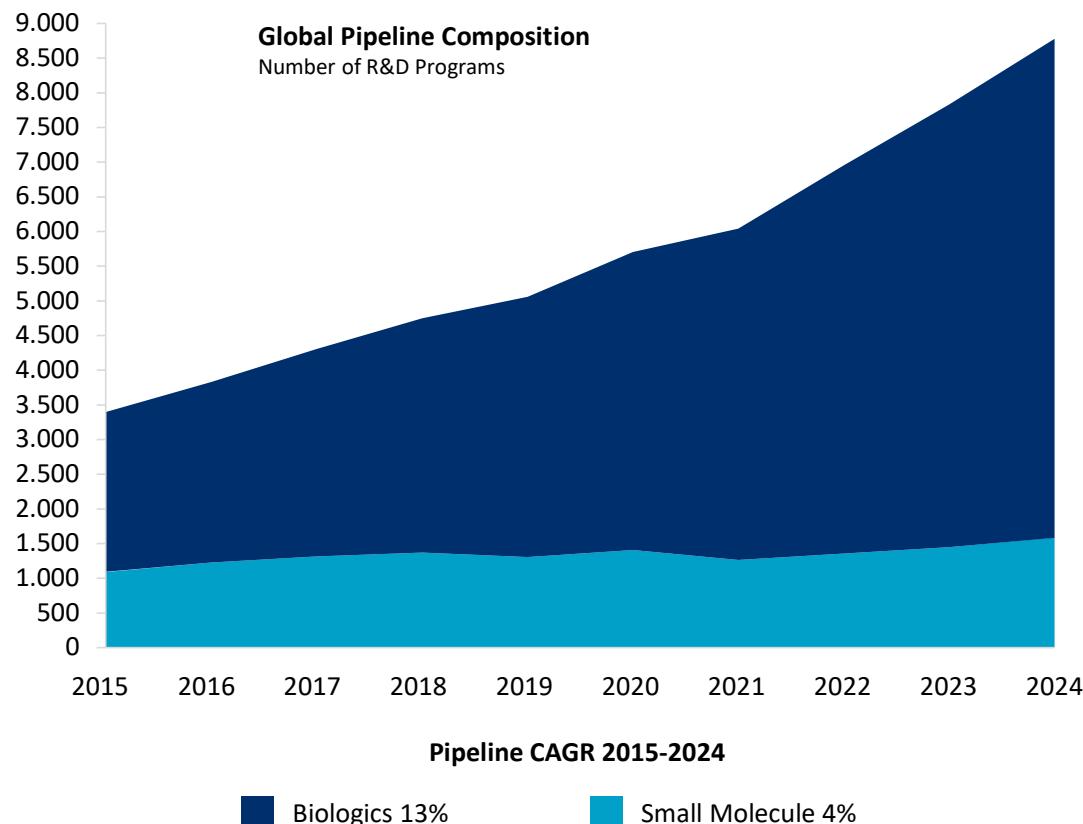
Trends in self-administration & home use are driving growth in the SC market while vaccines are driving growth in the IM market



Data Source: Multiple sources including 2023 IQVIA & PharmaCircle; "Other" includes, but is not limited to: intravitreal, intradermal, and intravenous

*SC: subcutaneous injection
**IM: intramuscular injection

Growing Share of Biologic Drugs



~80%

of global pipeline is biologics

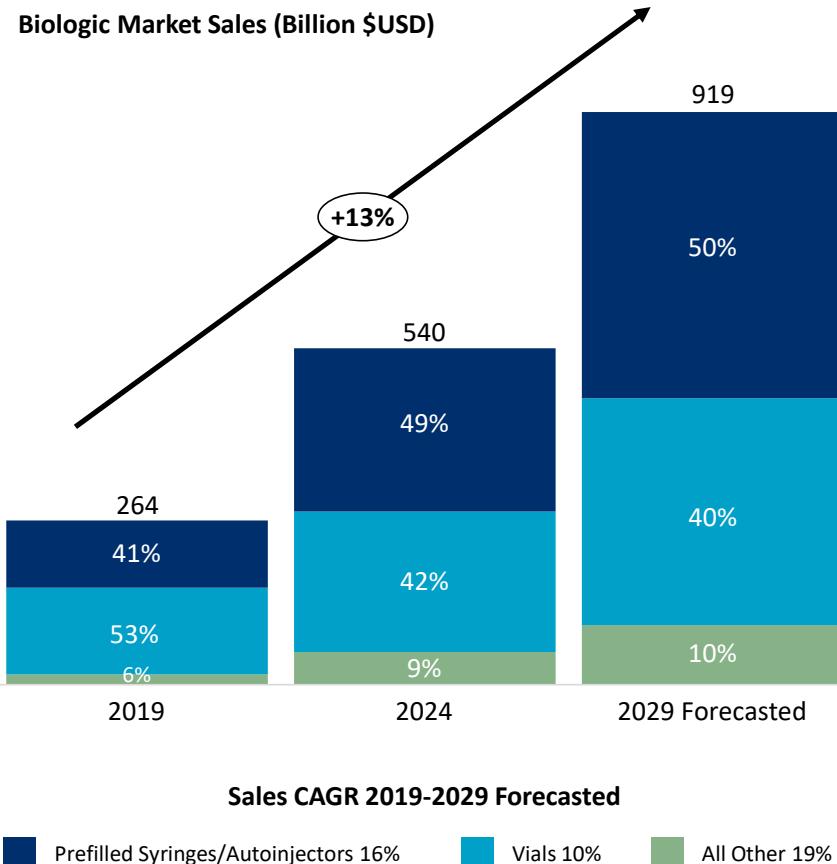


Biologics R&D growth is outpacing small molecule.



More biosimilars are entering the market

Market Driving Value Growth and Shifting Towards Self-Administered Devices



Prefilled syringes and autoinjectors comprise nearly 50% of the biologics market value

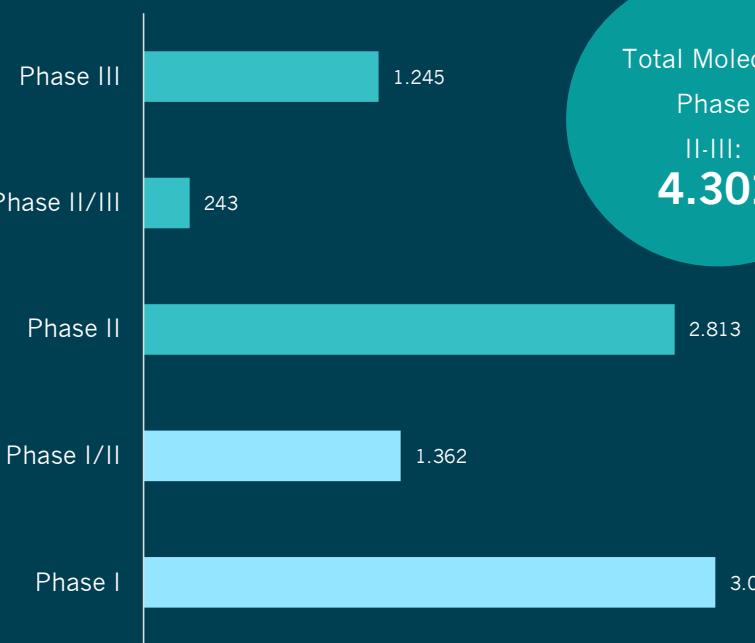


Increasing demand for self administered devices

- Lifecycle management strategies
- Shift from hospital to home
- Increase focus on patient safety

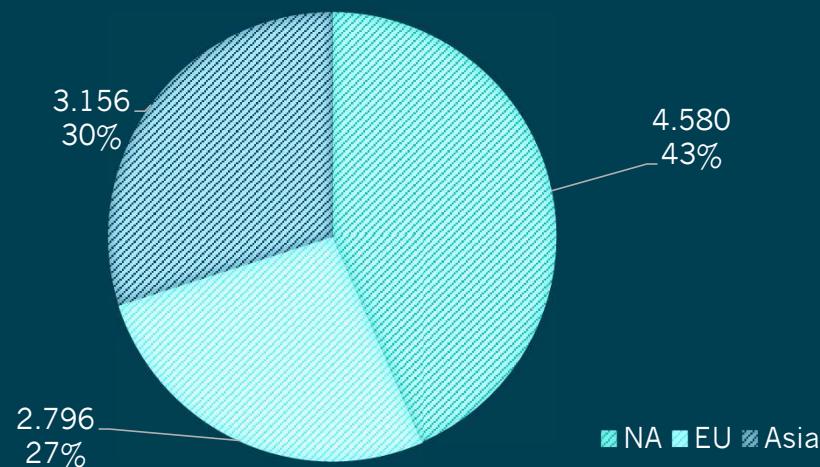
Clinical trials I

MOLECULES IN DEVELOPMENT

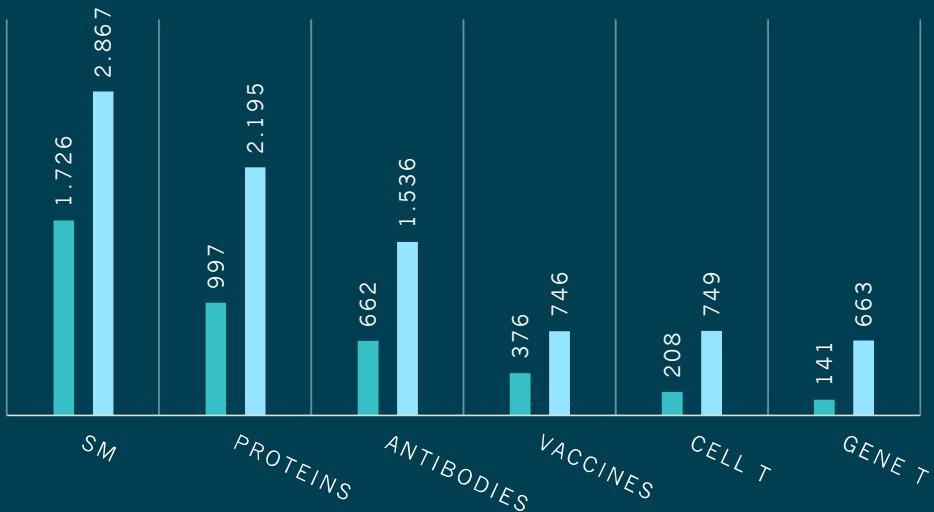


Total Molecules
Phase
I-III:
8.693

REGIONAL SPLIT CLINICAL TRIALS



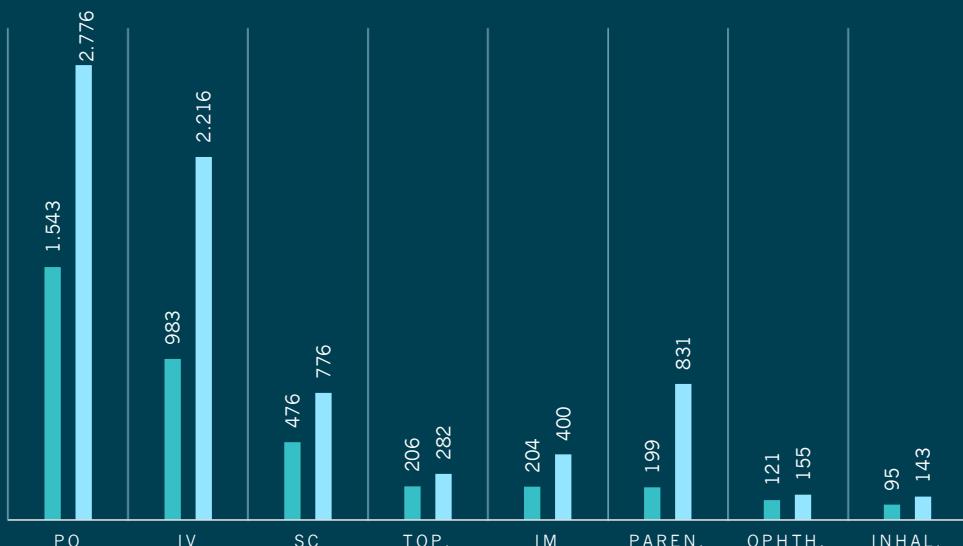
MOLECULES BY DRUG CLASS



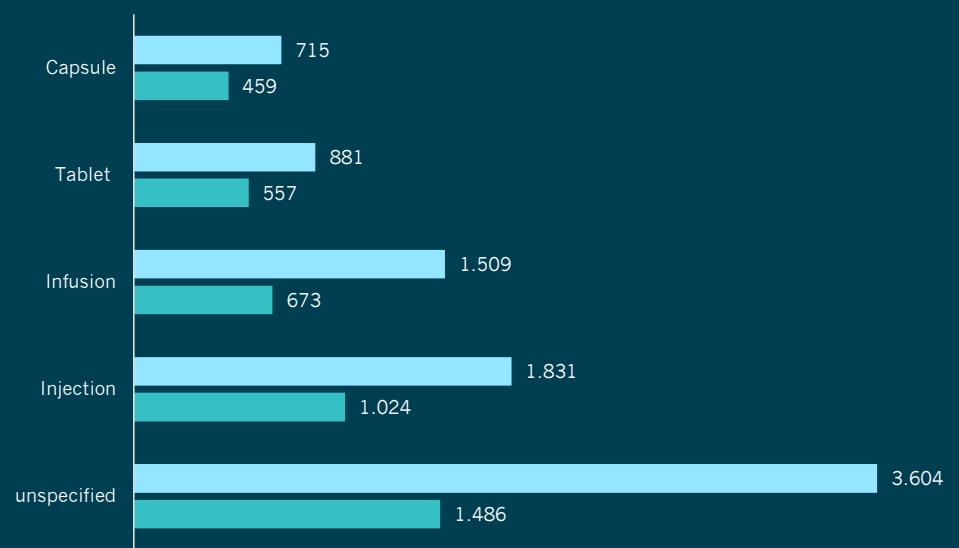
MOLECULES BY TARGET INDICATIONS



**MOLECULES PER
ROUTE OF ADMINISTRATION**



**MOLECULES PER
FORMULATION**



Bringing a New Drug to Market is Complex and Costly



Increasing costs

It can cost
\$2.6 billion
to bring a new drug to market¹



Drug development takes a long time

It takes an average of
over 10 years
from first patent filing to market²



Drug development is increasingly risky

Only 10%
of drugs entering clinical testing
receive regulatory approval³



Impact of Delays

\$1.1 million

lost sales for each day a drug's development
and launch is delayed¹

¹ Based on data from Tufts Center for the Study of Drug Development

² Emerging Biopharma's Contribution to Innovation, June 2022, IQVIA.

³ Biotechnology Innovation Organization: Clinical Development Success Rates

Healthcare Industry is Evolving – some trends related to PFS



Trend from IV to subcutaneous: SC Monoclonal Antibodies approvals > IV since 2017 (8% vs. 6%) driven by lifecycle management, biosimilar adoption and hospital to at-home care trend



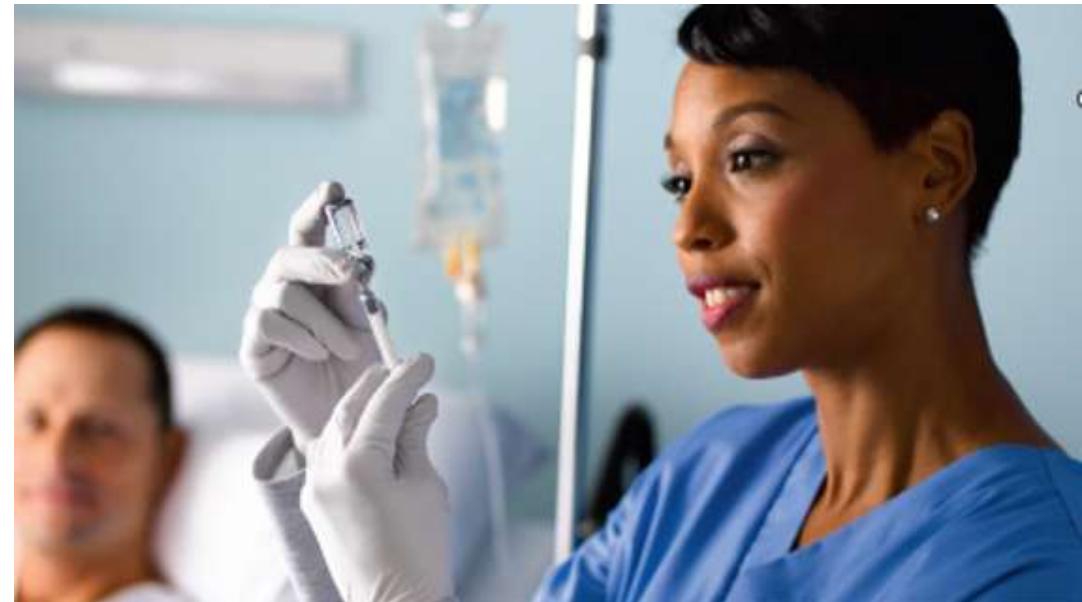
Large volume delivery for PFS: driven by home care injection of high viscose drug, a consequence of the above trend for IV to subcutaneous



GLP-1 obesity/diabetes: market explosion syringes and cartridges chosen as primary containers.



Innovations in ophthalmic drug delivery: increased challenges and drive the innovations in ophthalmic drug delivery



Biologics Driving Pipeline Growth: >2400 companies with Biologics pipeline programs , increasingly complex treatments such as personalized medicine and cell and gene therapies

Our Healthcare Industry is Evolving – some trends related to PFS cont.



Advancements in silicone free prefilled syringe solutions to protect complex and sensitive biologics from silicone-induced protein aggregation and particle formation



Alternatives to EtO* sterilization: raised over the years multiple times, effects like residuals of EtO and ECH* and not environmentally friendly



Advancements in manufacturing including fully robotic manufacturing and assembly lines



CCI and stability of PFS for extreme cold storage driven by mRNA vaccines and other new therapies



* EtO: ethylenoxid

**ECH: ethylene chlohydrine

Our Healthcare Industry is Evolving – some trends related to PFS cont.

Trend to self-administration / combination products: 49% of injectables in market can be self-administered, led by PFS, Auto Injector



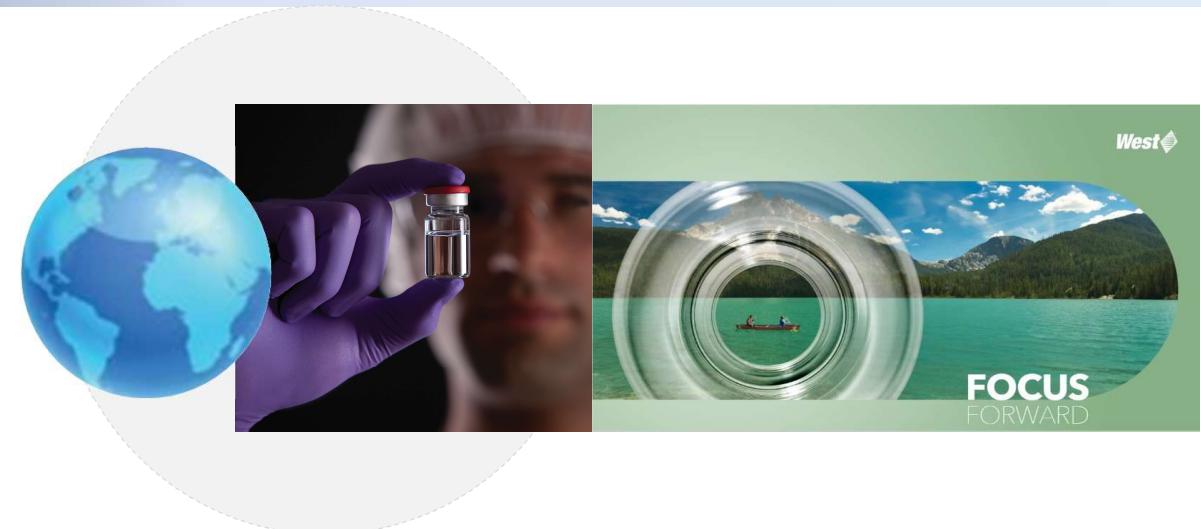
Innovation & collaboration: importance of choosing the right partner to develop new products to solve problems



Increased focus on sustainability: Sustainable packaging, social responsibility efforts, and environmental actions



Advancements on Radio Frequency Identification (RFID) added to PFS: enabling unit-level traceability and data analytics for manufacturing and disease management.



Regulatory complexity is increasing new EU GMP Annex 1 requiring more stringent sterile manufacturing process for injectable drugs and Article 117 Medical device regulation and ISO standards 11608



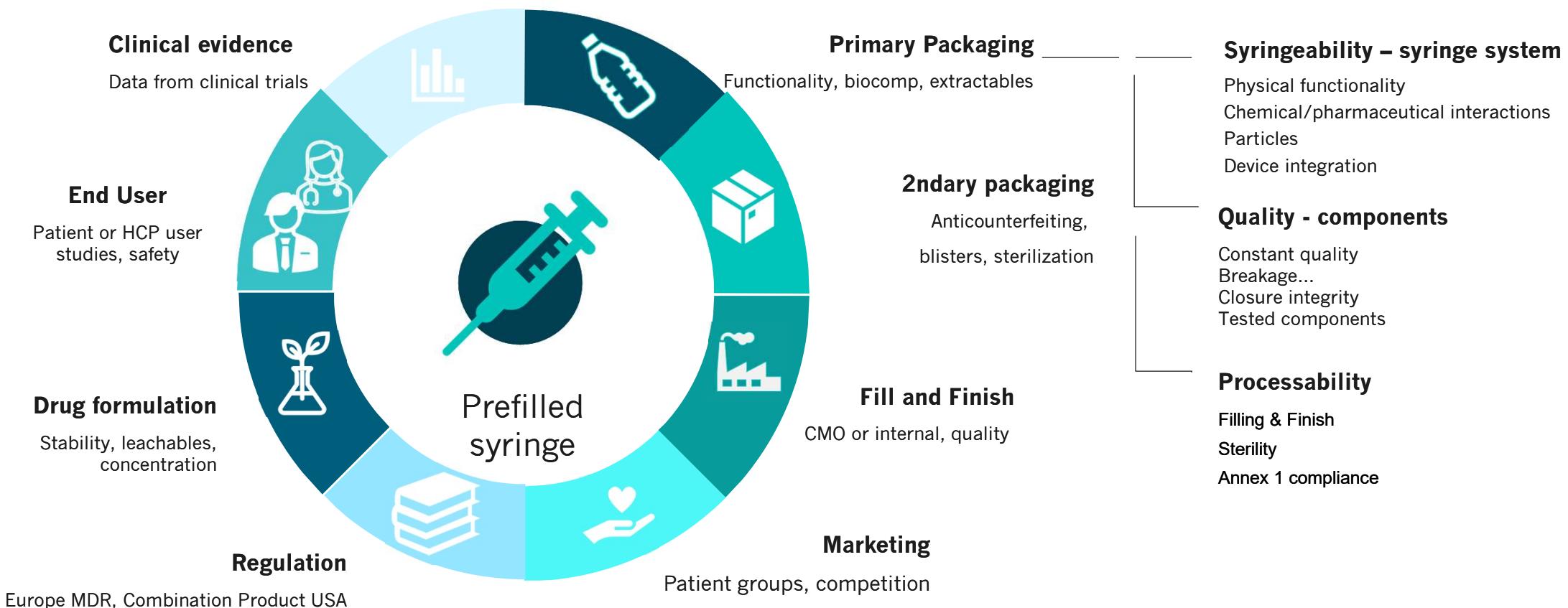
Digital health and smart devices are playing a pivotal role in the digitalization of health. Utilizing data collected from delivery devices and connected platforms holds significant promise for enhancing patient engagement and placing the end user at the center of focus



Stakeholders & Main Syringe Markets



Interfaces and Stakeholders to get to a final drug product in a PFS



Diverse Syringes for Diverging Needs

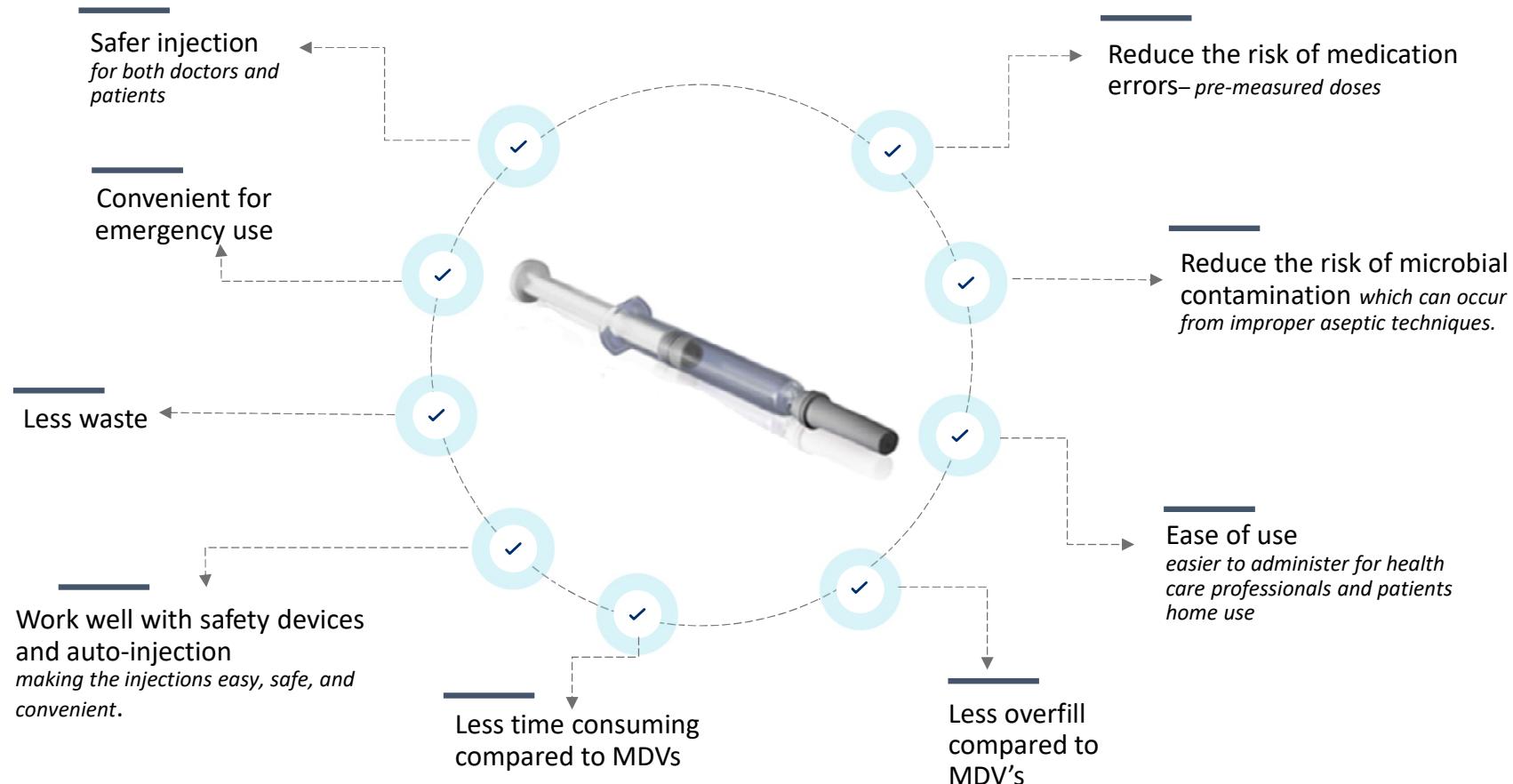
Application/ requirement	Heparins - anticoagulants	Vaccines – mainly flu vaccines	Biologics – very diverse group	Aesthetics – beauty and lifestyle	Diabetes/ Obesity
Route of administration	Subcutaneous injection, 1/2" needle	Intramuscular injection, 5/8" needle	Mostly subcutaneous injection, 1/2" needle	Subcutaneous injection, diverse needles SC, ID	Subcutaneous injection, 1/2" needle
Syringe format	0.5 mL and 1 mL long with staked-in needle	1 mL short → trend towards Luer Lock	1 mL long 2.25 mL (and higher) (<<0.5 ml – ophthalmics)	Luer Lock 1 mL Long	1 mL long with staked-in needle
End user	Health care prof. Patient	Health care prof.	Health care prof. Patient	Health care prof.	Patient
Batch size	High volume	High volume	Small batch sizes	Mid batch size	High volume
Device application	Safety device integration	Back Stop Disposable needle	Often Autoinjector use	Possible	Autoinjector
Very high focus on	Processability & speed	Processability & speed	Sensitive drugs, often small fill lines	Appearance	Processability
Price sensitiveness	high	medium	low to medium	medium	medium
Remarks	Few players, mass market	Few players, mass market	Device integration	Hyaluronic acid not oxygen sensitive	Hormones, few players so far; syringes, also Cartridge based devices

Other ROAs: intravenous, buccal, nasal, subdermal, intradermal, topical, intrethecal...

Advantages of PFS



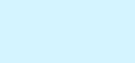
Multi Dose Vials [MDV's] vs Prefilled Syringes: Some Advantages



Decision making – does a syringe make sense?

Prefilled glass syringe	Advantage	Filled glass vial, closed	Advantage	Prefilled glass syringe	Advantage	Filled glass vial, closed	Advantage
Total cost for container							
Low overfilling, low residual volume	+	High overfilling, high residual volume	-	Contact with the drug	-	Contact with the drug	+
Higher costs for packaging materials	-	Lower costs for packaging materials	+	during storage: Glass		during storage: Glass	
User-friendliness							
Single dose	+	Single or multiple dose	+-	Elastomer stopper		Elastomer stopper	
Few steps through to injection	+	Many steps in injection preparation	-	Elastomer cap			
Low risk of incorrect dosing	+	Higher risk of error for correct dosing	-	Tungsten (extractables)			
No other components needed (needle syringe) at point-of-care, exception: push-on cannula for Luer syringes	+	Disposable components necessary at the point of care: Plastic single-use syringe Cannula for filling Injection cannula	-	Silicone oil (glide agent)			
Contact materials							
Contact with the drug							
during storage: Glass							
Elastomer stopper							
Elastomer cap							
Tungsten (extractables)							
Silicone oil (glide agent)							
Needle adhesive,							
Stainless steel							
Special applications							
Highly viscosity drugs, low volume							
Lyophilization, reconstitution complex							
Autoinjector, simplicity, home use							
Highly viscosity drugs							
Lyophilization, reconstitution simple							
Training necessary, especially for the uninitiated							
Overall advantage							
7 3							

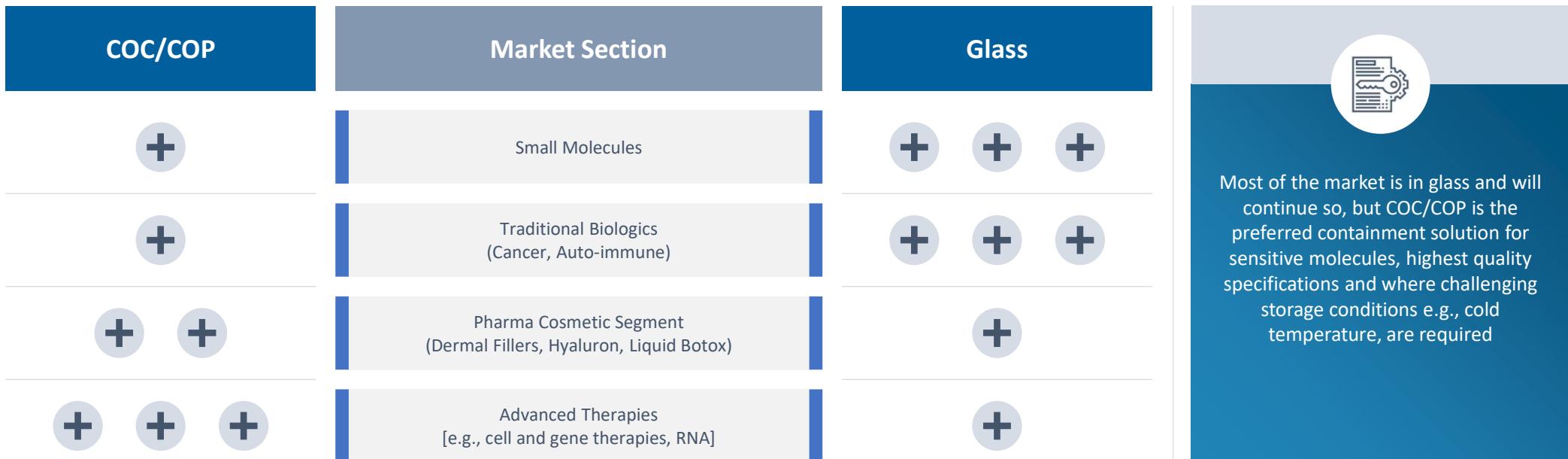
Holistic view on advantages of Prefilled syringes

	Infusion – vial (or bottle, bag)	Prefilled Syringe	Safety syringe (PFS)	Auto-injector – syringe inside	Wearable – vial or cartridge inside
Main use	Hospital	Home use, doctor, hospital	Hospital, home use	Home use	Home use
Home use	rare	yes	yes	convenient	convenient
Injection time	Infusion  	10 s (sc) 	10 s (sc) 	10 s (sc) 	minutes  
Cost of device	\$	\$\$	\$\$\$	\$\$\$\$	\$\$\$\$\$
Cost for health system	\$\$\$\$\$	\$	\$\$	\$\$\$	\$\$\$\$
Example	Cancer treatment	Vaccine, Ophthalmics	Anticoagulants - Heparins	Chronic/ autoimmune diseases	Autoimmune disease/ specialties

Glass-Plastic Comparison



Glass Dominates Most Therapy Areas, but COC/COP preferred in Advanced Therapies



Decision making – Glass or COP?

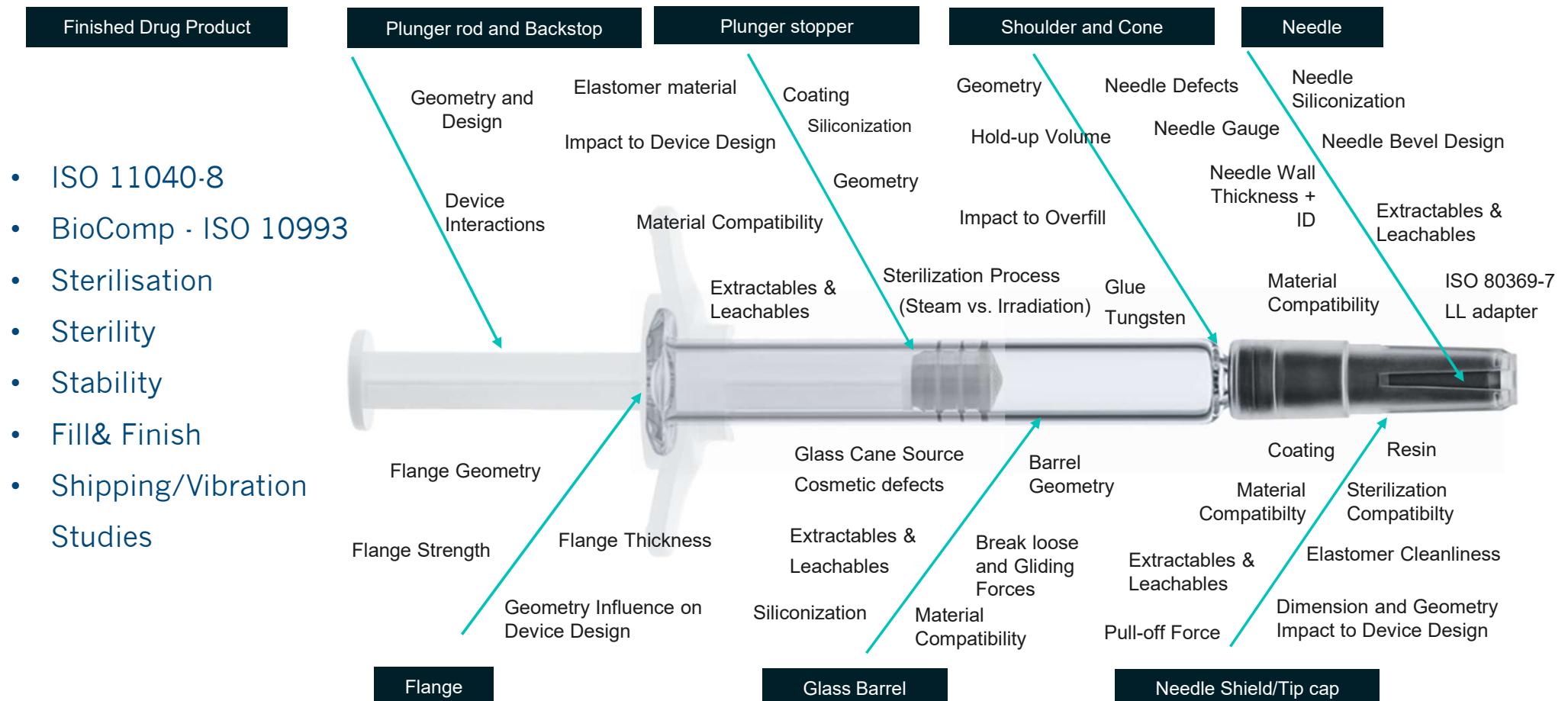
	Advantage of glass	Advantage of COP	Remarks	Advantage of glass	Advantage of COP	Remarks	
Risk of breakage during filling	+-	+-	Line clearance after glass breakage during filling is expensive but rare	Costs	+	-	COP more expensive than glass
Risk of breakage at the point of care	+-	+-	Possible, but rare with small volume syringes. Breaking force minimized in advance during development	Design freedom	-	+	Injection molding allows diverse designs
Luerlock integrated	-	+	Slipping of the thread and detachment impossible with COP	Tool	+	-	Free molding needs no special, expensive injection molding tools
Tungsten	-	+	Alternative pin materials available today, no tungsten in COP injection molding	Tolerances	-	+	Glass with wider tolerances through free molding
Adhesive	-	+	COP syringe free of adhesive	Scratch resistance	+	-	Plastic sensitive, however scratches do not affect the breaking force
Silicone oil	+-	+-	COP syringes silicone oil free, long available	Sterilization of the packaging material	+-	+-	Glass: EtO** COP: gamma, steam
Gas and especially oxygen barrier	+	-	Glass unsurpassed	Terminal sterilization	+-	+-	Glass: steam, EtO, other methods COP: steam, gamma, other methods
Extractables	+	-	Low for glass and known, inorganic	Overall advantage		6 6	6 6
pH shift	-	+	No pH shift with COP				
Experience	+	-	Experience with glass in the pharmaceutical industry is extensive, also for filling lines				

Syringe System Overview



Finished Drug product

Material, Functionality, Drug contact



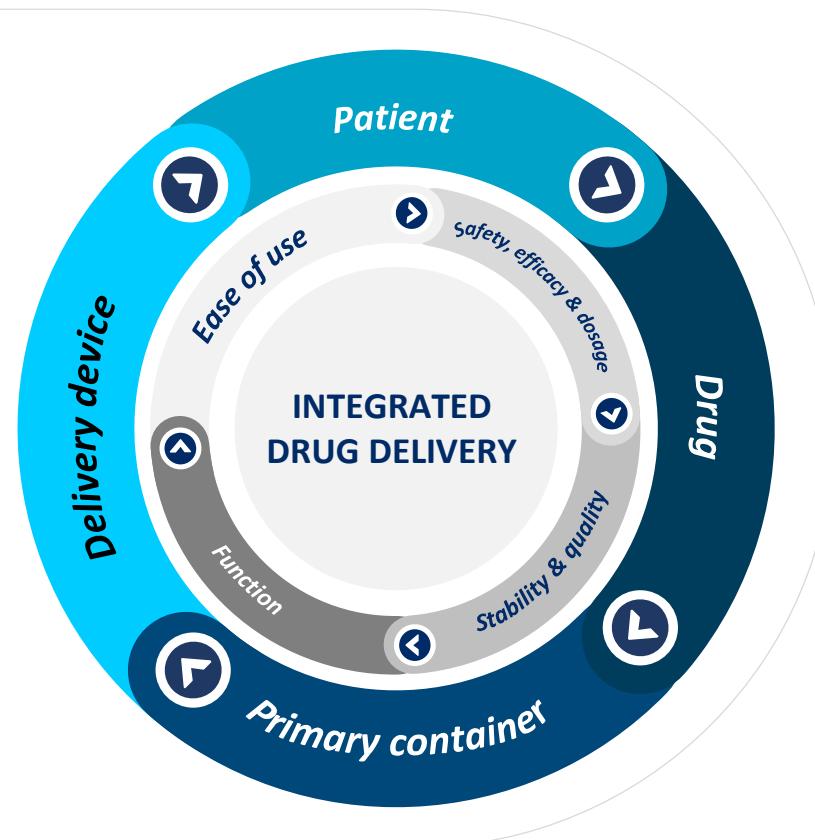
Adapted from David A. Post, Sherwin Shang, Shweta A. Raina, and William Szechinski. Development of Biopharmaceutical Drug-Device Products. PFS characterization and Interaction with Biologic Formulations. AAPS Advances in the Pharmaceutical Sciences Series 35, 2019 - 831 ff

Primary Containment & Patient Experience

**Container closure
systems are the
heart of drug quality
and combination
products. They offer:**

- Stability
- Protection
- Integration with delivery device
- Safety
- Quality

**Critical to
the Patient
Experience**



Growing double digit market for PFS

Polymer syringes market is increasing but don't mix with disposable syringes

Biological drive pharmaceutical value growth and biologics need PFS (in e.g. autoinjectors)

Our Healthcare Industry is Evolving – a lot of trends related to PFS

GLP 1 agonists as rather new big market

Many parameters to check if a PFS makes sense

Advantages of PFS over vials



Thank you very much for your attention!

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