



**Training and
Research Institute**

All About Prefilled-Syringe Systems

Christa Jansen-Otten, Klaus Ullherr, Bernd Zeiss

Agenda – DAY 1



● Welcome and Introduction

● Overview and Introduction into the Pre-filled Syringe Market

- Overview & trends
- Stakeholders
- User's perspective
- Syringe system overview

● Pre-fillable Syringe

- Glass and COP/COC syringes
- Barrel forming and needle mounting
- Washing with WFI
- Siliconization
- Nest and tub, bags
- Sterilization
- Syringe specification: Example
- Regulatory guidelines and technical standards: EU/US/ISO/...

● Plunger Stoppers, Needle Shields, Tip Caps

- Materials
- Physical and chemical properties
- Supporting documents
- Design and functionality
- Processing
- Regulatory guidelines and standards

● Fill and Finish

- Bag opening
- Tub opening
- Filling
- Stoppering

● Hands-on session

- 3 groups, 20 min per station





Training and Research Institute

All about Pre-Filled Syringe Systems
From Initial Development to Final Fill Finish

Overview and Introduction into the
Pre-filled Syringe Market

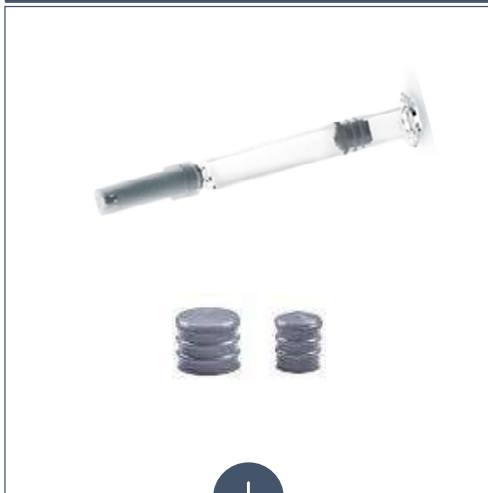
Christa Jansen-Otten, Bernd Zeiss
23-24 October 2025
Vienna, Austria

Overview and Trends



What type of containers are used for injectables?

Prefilled Syringes



- › Elastomeric Components:
- › Plungers, Tip Caps and [Rigid] Needle Shields



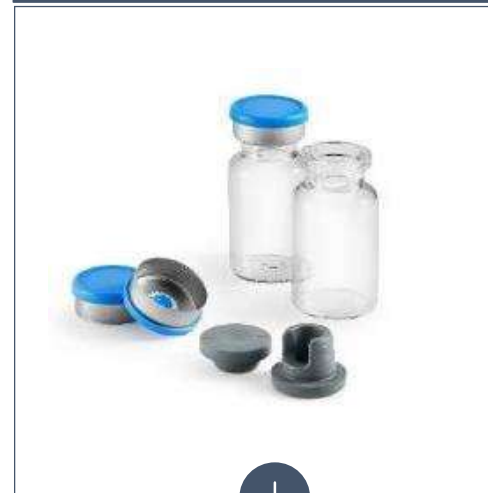
Cartridges



- › Elastomeric Components:
- › Plungers and Lined Seals



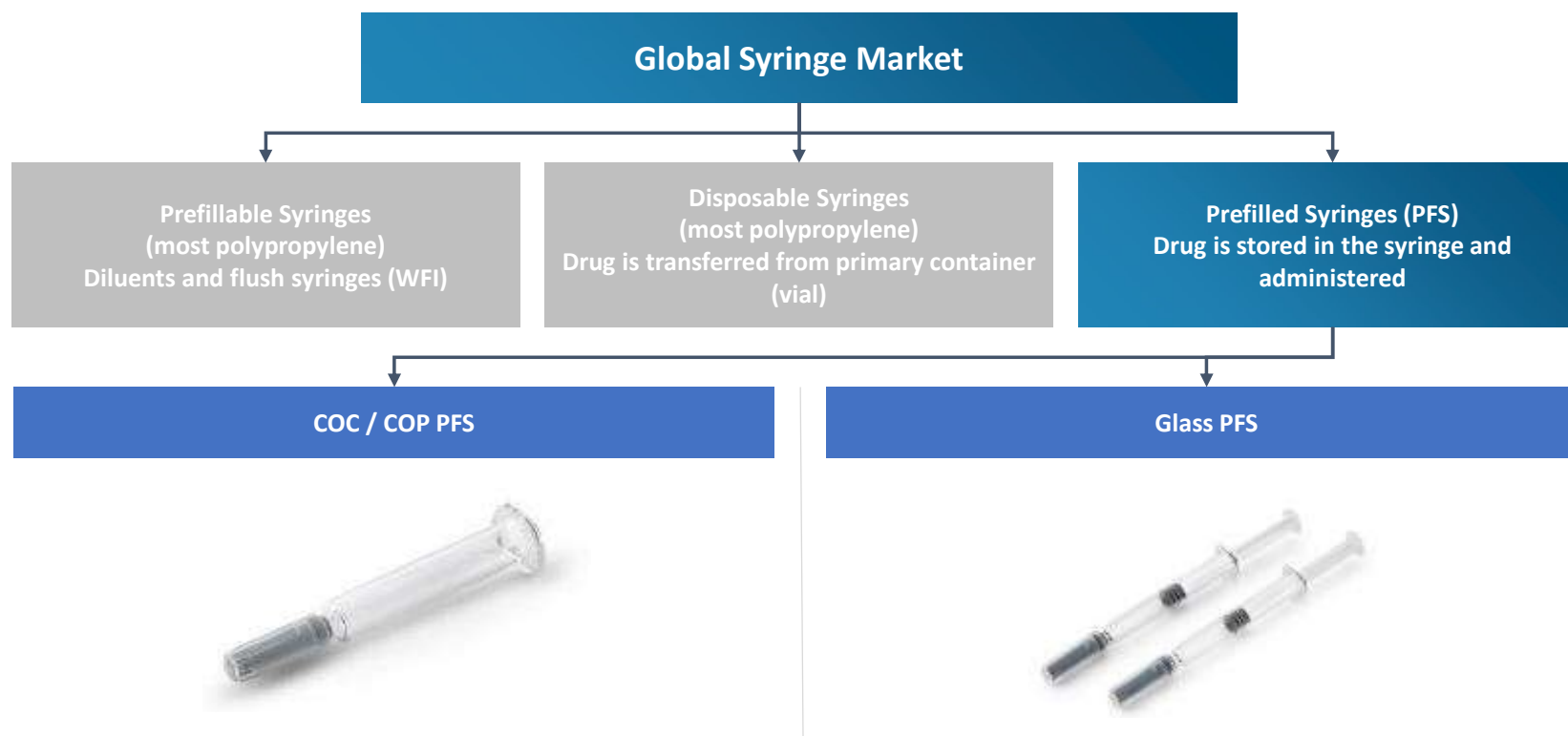
Vials



- › Elastomeric Components:
- › Lyophilization or Serum Stoppers, and Seals



Syringe Market Overview



COC = Cyclic Olefin Copolymer COP = Cyclic Olefin Polymer

PFS Polymer vs. Glass – Market Estimates



The market share of polymer containers (PFS, vials, cartridges) is increasing



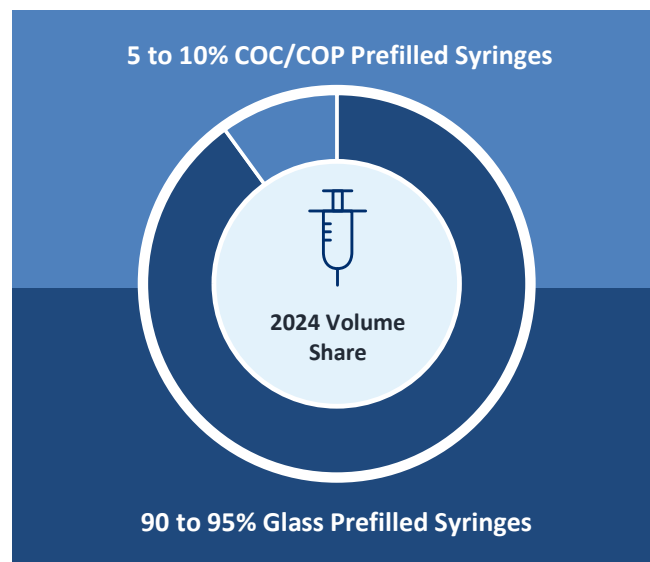
The global PFS volume is estimated to be ~ 5Bn* units currently.



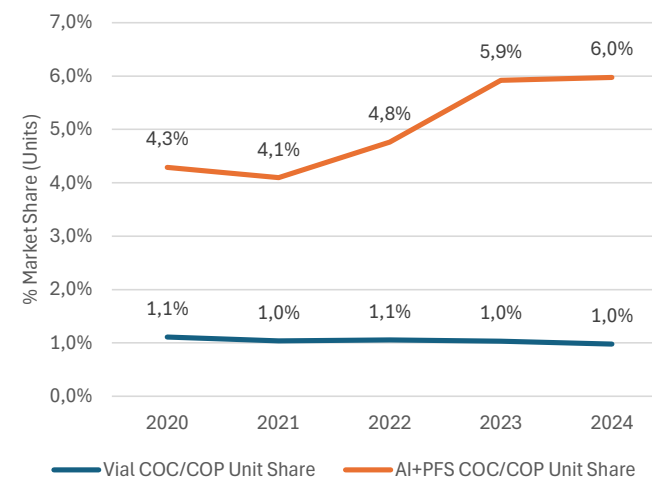
The global PFS market was valued at US\$ 13.6 Bn in 2021 and is anticipated to reach more than US\$ 35.7 Bn by end of 2031 [CAGR** 10.1%].

*Bn: Billion

**CAGR: Compound Annual Growth Rate



COC/COP Market Share [Units]

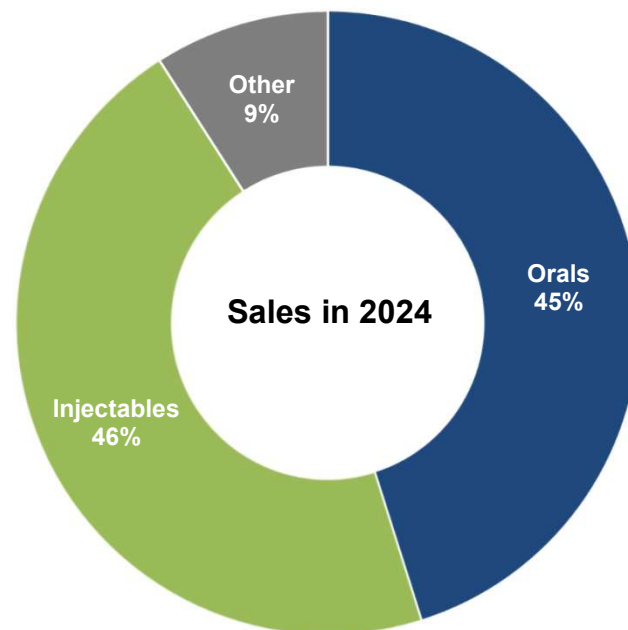
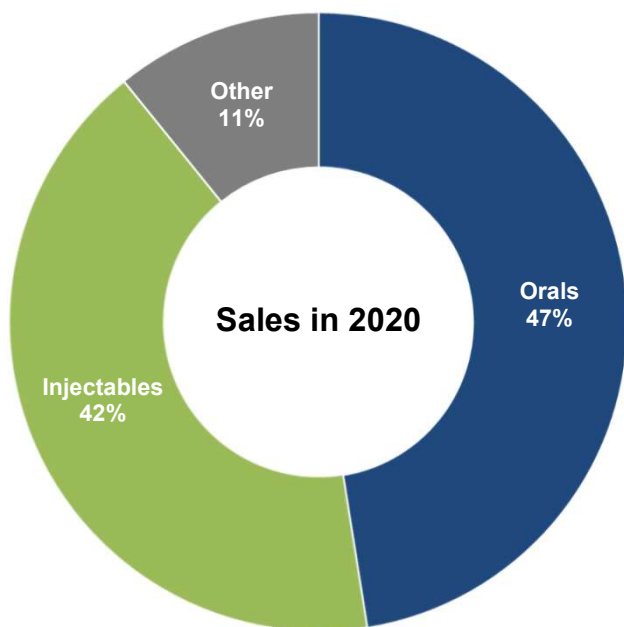


Based on market experience, internal knowledge and IQVIA data
AI: Auto Injector

*Prefilled Syringes Market | Global Analysis Report 2031 ([transparencymarketresearch.com](https://www.transparencymarketresearch.com/prefilled-syringes-market))

Share of Injectables has increased through 2024

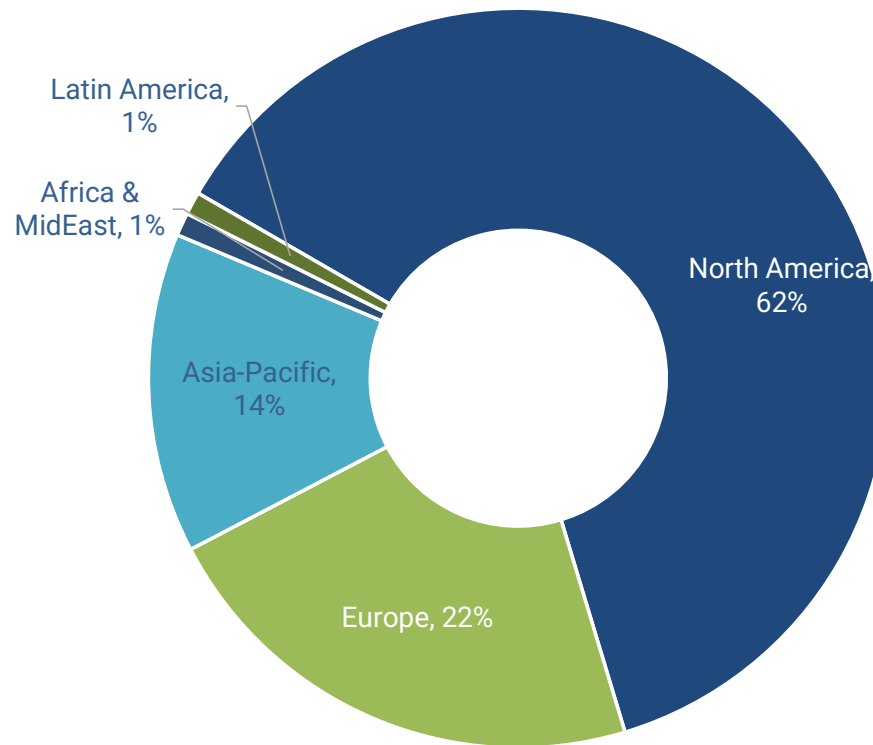
Global Market Share% by
Route of Administration



Source: IQVIA 2024 Global Audited Sales



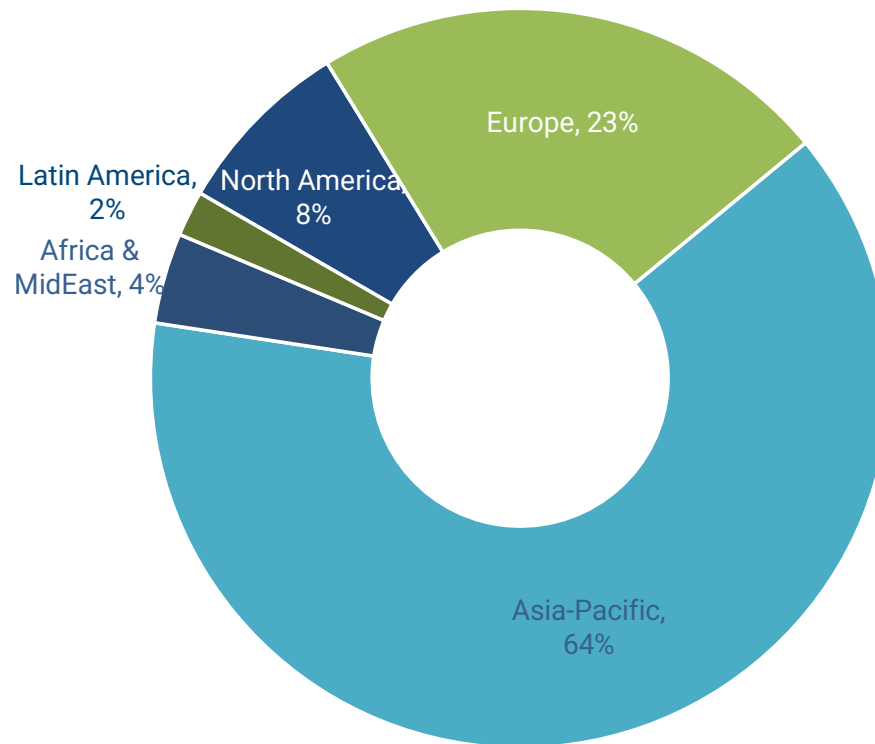
Injectable Value Share By Region, 2024



Regions	2020 - 24 CAGR
Global	10%
North America	13%
Europe	10%
Asia-Pacific	0%
Africa & MidEast	13%
Latin America	16%

Source: IQVIA 2024 Global Audited Sales

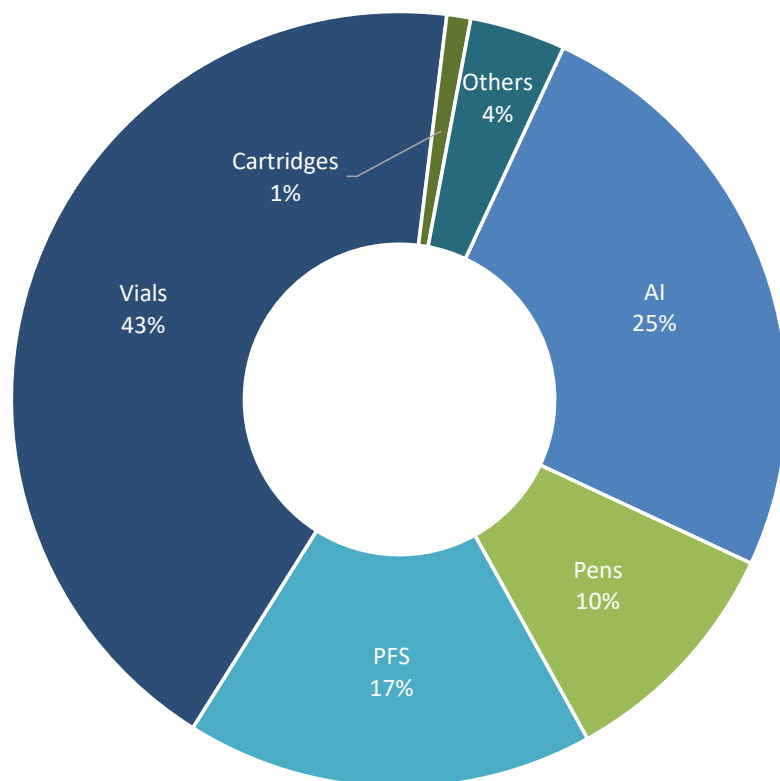
Injectable Volume Share By Region, 2024



Regions	2020 - 24 CAGR
Global	3%
North America	3%
Europe	-1%
Asia-Pacific	4%
Africa & MidEast	2%
Latin America	3%

Source: IQVIA 2024 Global Audited Sales

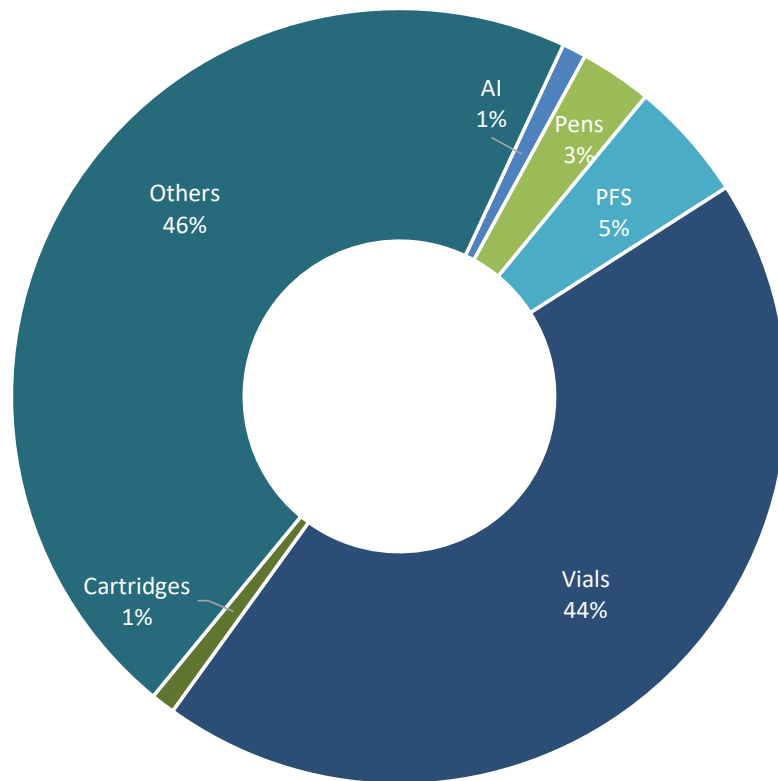
Global Injectable Value Share By Format, 2024



Formats	2020 - 24 CAGR
Auto Injectors	27%
Pens	10%
PFS	8%
Vials	6%
Cartridges	-2%
Other injectables	0%
Grand Total	10%

Source: IQVIA 2024 Global Audited Sales

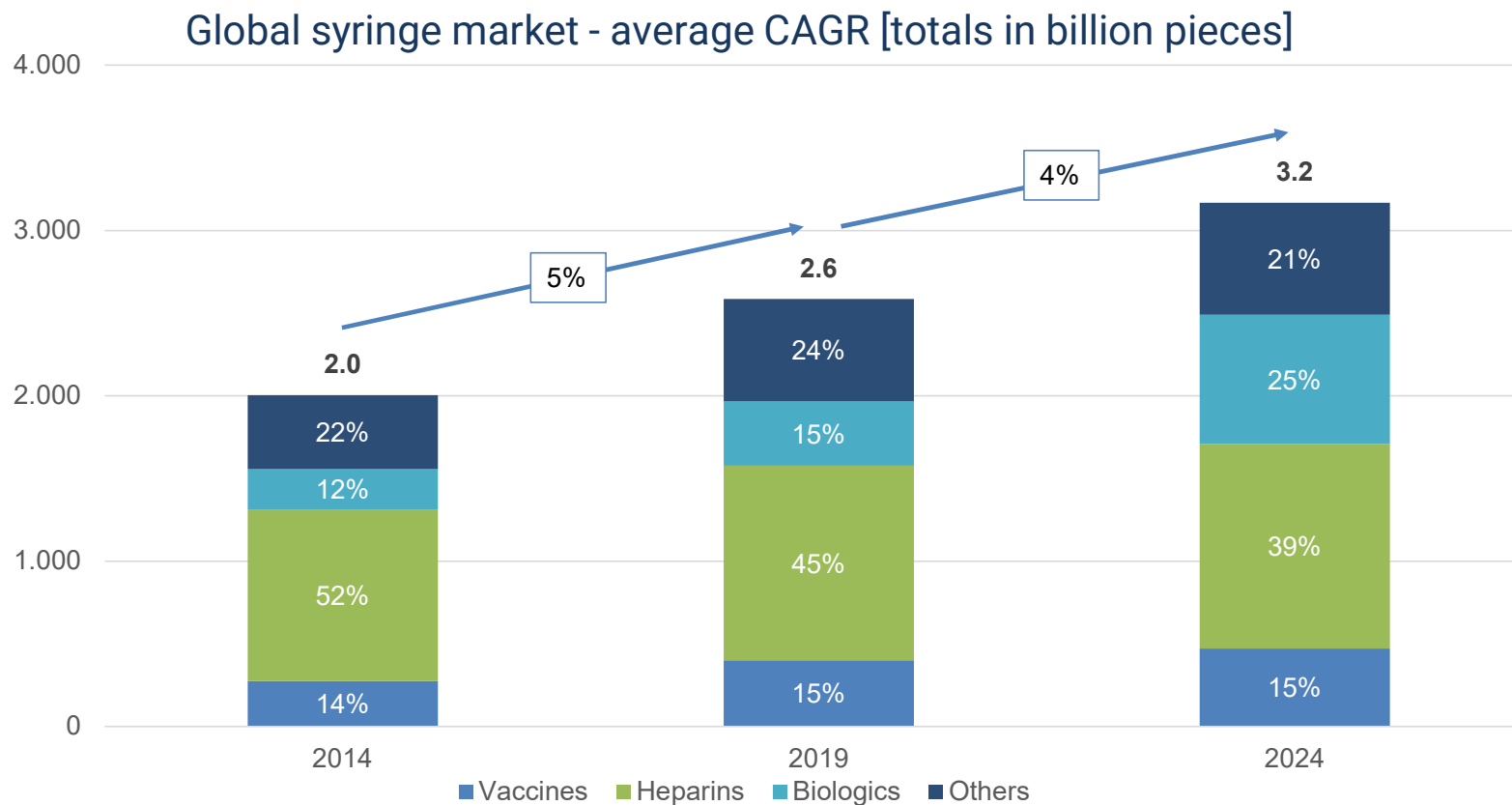
Global Injectable Volume Share By Format, 2024



Formats	2020 - 24 CAGR
Auto Injectors	26%
Pens	2%
PFS	0%
Vials	3%
Cartridges	0%
Other injectables	3%
Grand Total	3%

Source: IQVIA 2024 Global Audited Sales

Global syringe market - average CAGR



Source: IQVIA 2024 Global Audited Sales

Global Prefilled Syringe Market & Trends

- Global prefilled syringe market growing at 10.8% (estimate) annually*
- Most staked needle syringe applications use rigid needle shields; All newly developed drugs in staked needle format prefer rigid needle shields
- Valued for minimizing drug waste and making self-administration easier*
- Commonly packaged drugs in prefilled syringes include biologics like GLP-1s, vaccines, heparin, erythropoietin products, and interferons*

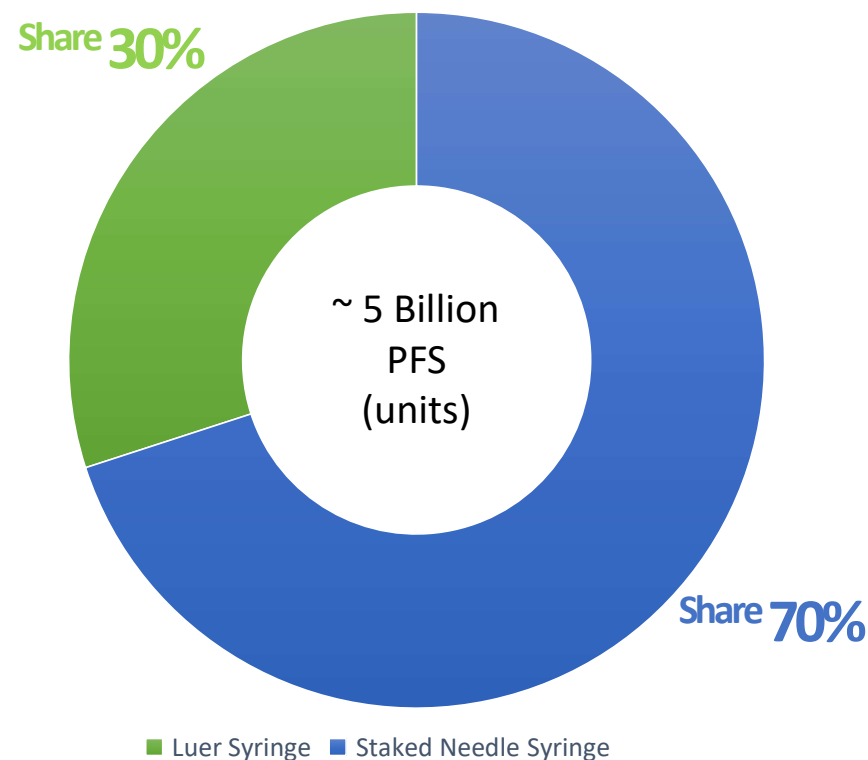
Luer Syringe



Staked Needle Syringe



Luer (Slip or Lock) vs Staked Needle



Data Source: Multiple sources including 2023 IQVIA & estimations based on PFS supplier inputs

*MarketsandMarkets, Prefilled Syringes Market Report, July 2024.

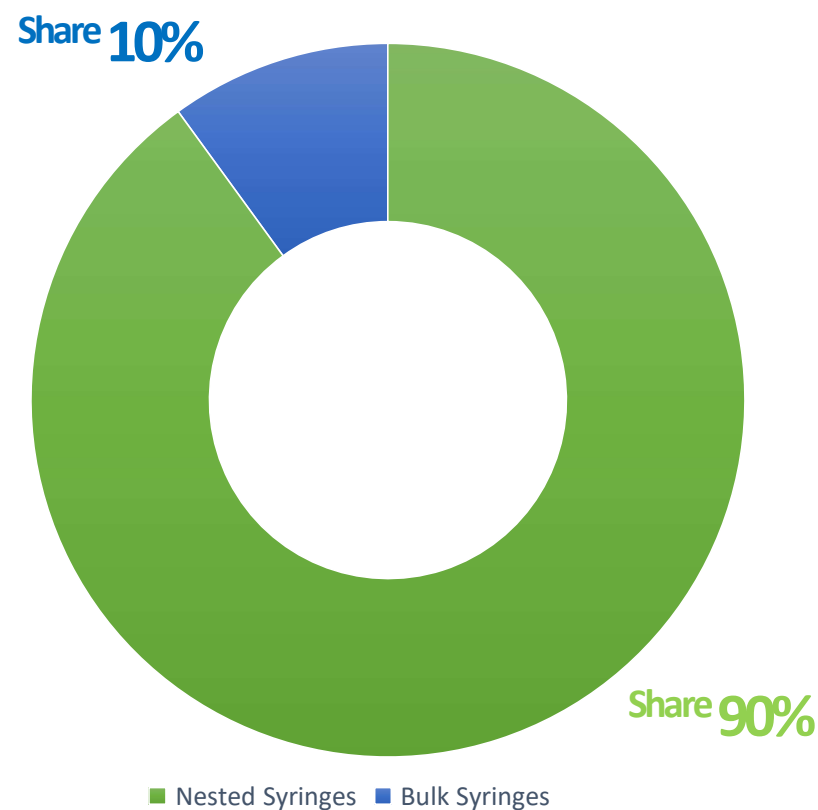
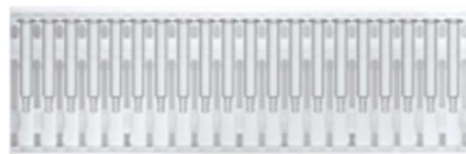
Global Prefilled Syringe Market: Ready-to-Use vs Bulk Syringes

> Ready-to-Use nested
glass syringes in tubs



*Pictures property of
Gerresheimer*

> Bulk glass syringes on
rondo trays

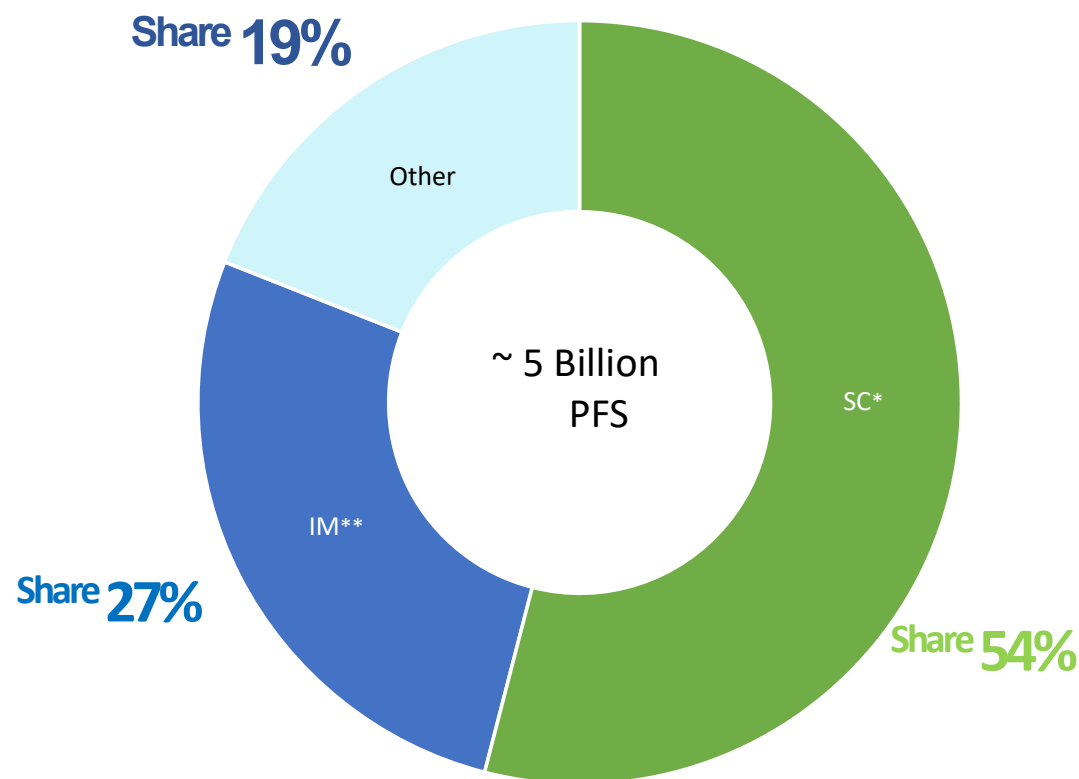


Data Source: Industry knowledge from conversations with glass suppliers

Global Prefilled Syringe Market by Application

- Subcutaneous Injection = SC
Typically uses ½" needle size & represents in more than 50% of the prefilled syringe market
- Intramuscular Injection = IM
Uses needle sizes 5/8", 1" or longer generally & represents 27 % of the market

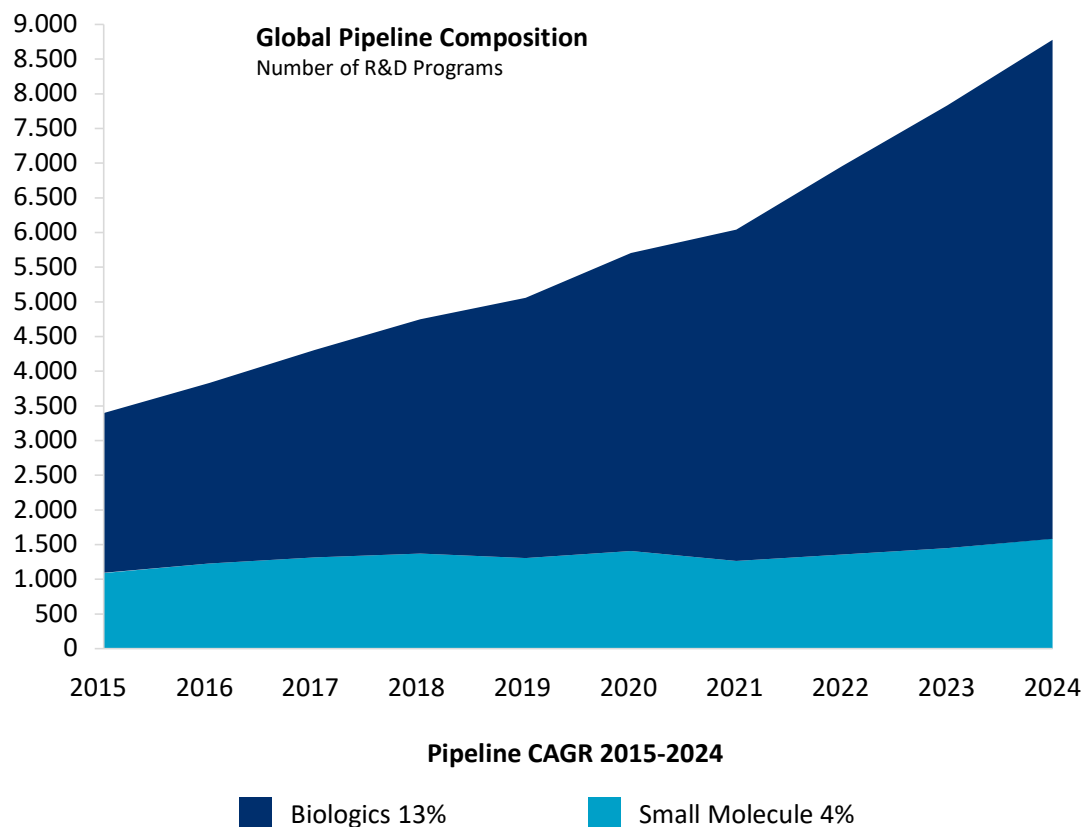
Trends in self-administration & home use are driving growth in the SC market while vaccines are driving growth in the IM market



Data Source: Multiple sources including 2023 IQVIA & PharmaCircle; "Other" includes, but is not limited to: intravitreal, intradermal, and intravenous

*SC: subcutaneous injection
**IM: intramuscular injection

Growing Share of Biologic Drugs



~80%

of global pipeline is biologics



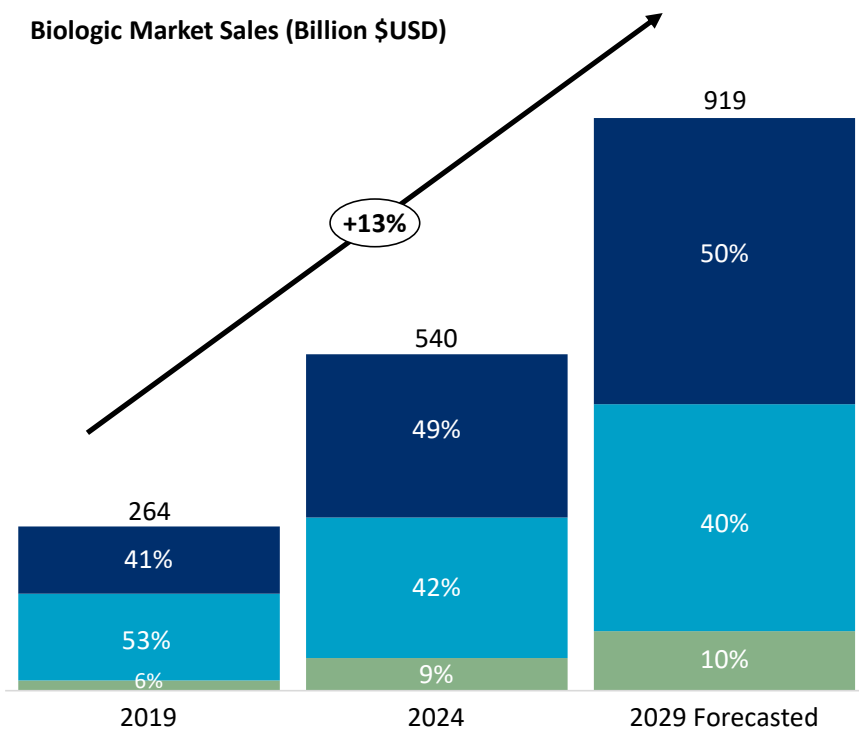
Biologics R&D growth is outpacing small molecule.



More biosimilars are entering the market

Market Driving Value Growth and Shifting Towards Self-Administered Devices

Biologic Market Sales (Billion \$USD)



Sales CAGR 2019-2029 Forecasted

■ Prefilled Syringes/Autoinjectors 16%
 ■ Vials 10%
 ■ All Other 19%



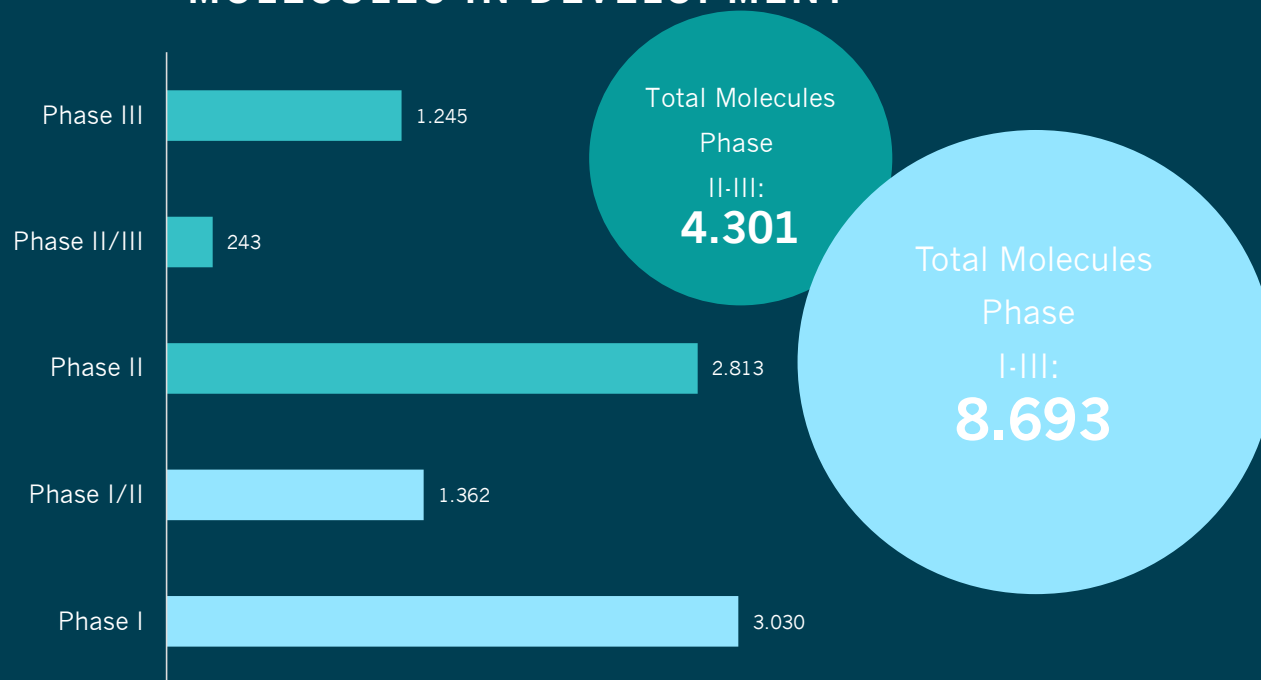
Prefilled syringes and autoinjectors comprise nearly 50% of the biologics market value



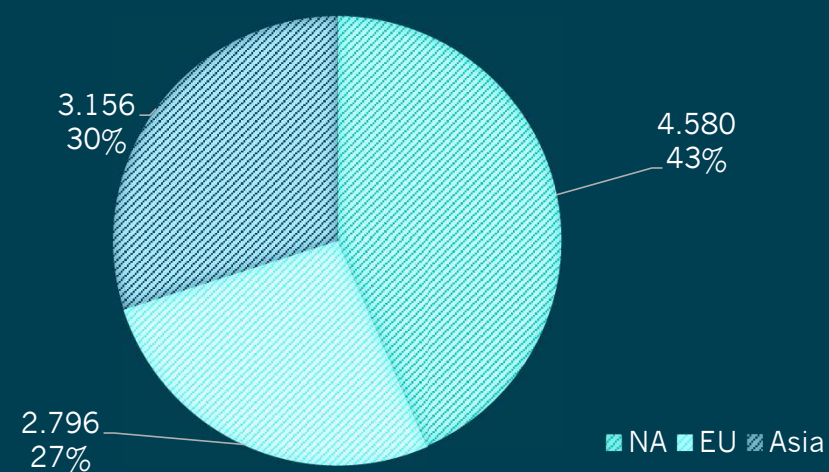
Increasing demand for self administered devices

- Lifecycle management strategies
- Shift from hospital to home
- Increase focus on patient safety

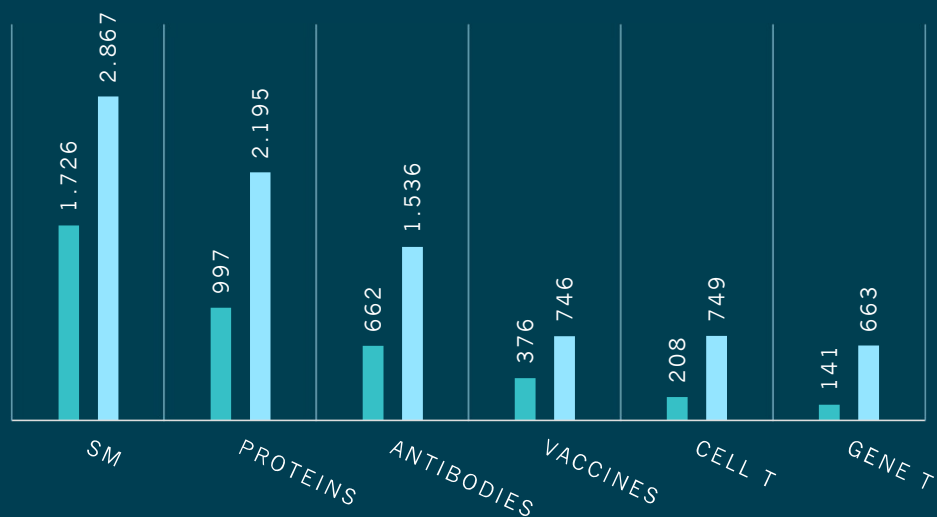
MOLECULES IN DEVELOPMENT



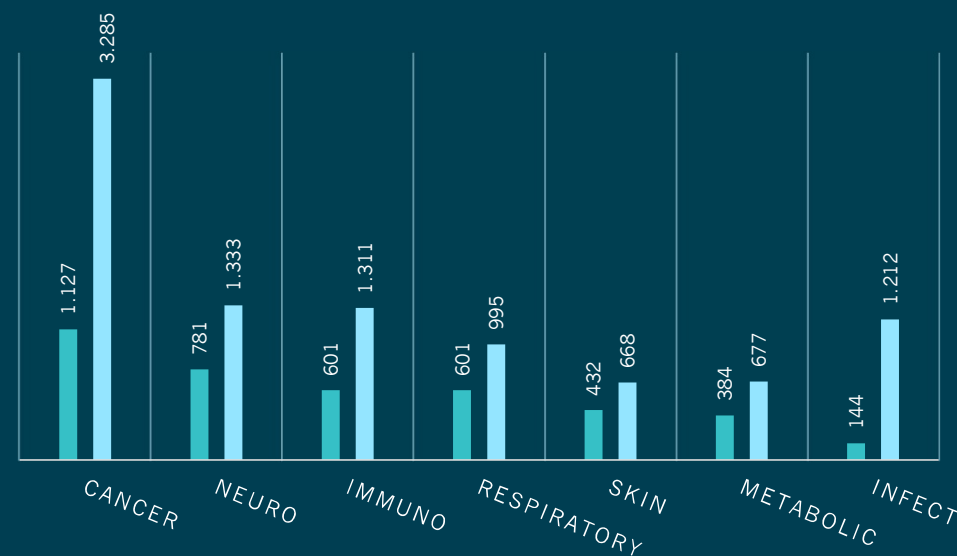
REGIONAL SPLIT CLINICAL TRIALS



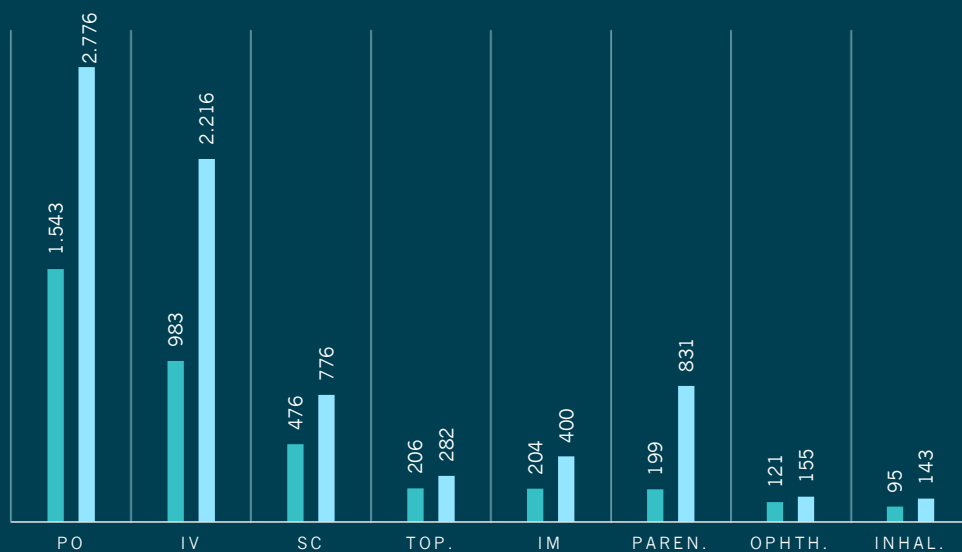
MOLECULES BY DRUG CLASS



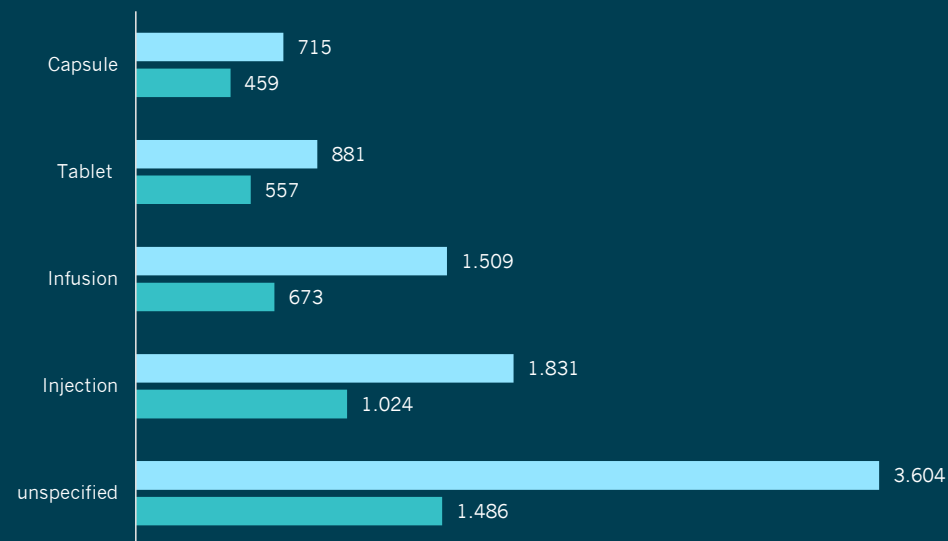
MOLECULES BY TARGET INDICATIONS



MOLECULES PER ROUTE OF ADMINISTRATION



MOLECULES PER FORMULATION



Bringing a New Drug to Market is Complex and Costly



Increasing costs

It can cost
\$2.6 billion
to bring a new drug to market¹



Drug development takes a long time

It takes an average of
over 10 years
from first patent filing to market²



Drug development is increasingly risky

Only 10%
of drugs entering clinical testing
receive regulatory approval³



Impact of Delays

\$1.1 million
lost sales for each day a drug's development
and launch is delayed¹

¹ Based on data from Tufts Center for the Study of Drug Development
² Emerging Biopharma's Contribution to Innovation, June 2022, IQVIA.
³ Biotechnology Innovation Organization: Clinical Development Success Rates

Healthcare Industry is Evolving – some trends related to PFS



Trend from IV to subcutaneous: SC Monoclonal Antibodies approvals > IV since 2017 (8% vs. 6%) driven by lifecycle management, biosimilar adoption and hospital to at-home care trend



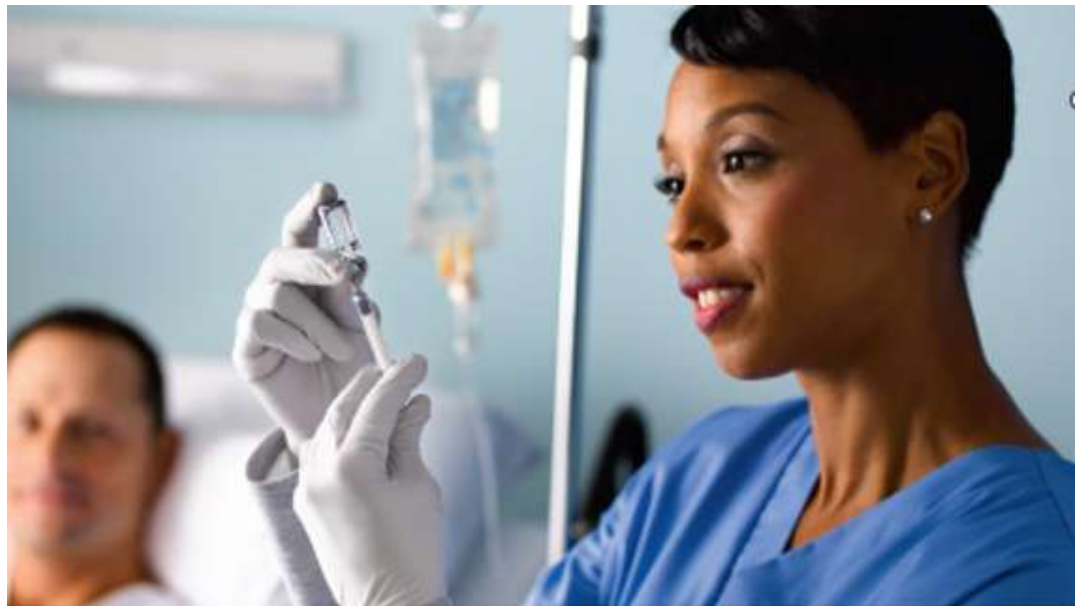
Large volume delivery for PFS: driven by home care injection of high viscose drug, a consequence of the above trend for IV to subcutaneous



GLP-1 obesity/diabetes: market explosion syringes and cartridges chosen as primary containers.



Innovations in ophthalmic drug delivery: increased challenges and drive the innovations in ophthalmic drug delivery



Biologics Driving Pipeline Growth: >2400 companies with Biologics pipeline programs, increasingly complex treatments such as personalized medicine and cell and gene therapies

Our Healthcare Industry is Evolving – some trends related to PFS cont.



Advancements in silicone free prefilled syringe solutions to protect complex and sensitive biologics from silicone-induced protein aggregation and particle formation



Alternatives to EtO* sterilization: raised over the years multiple times, effects like residuals of EtO and ECH* and not environmentally friendly



Advancements in manufacturing including fully robotic manufacturing and assembly lines



CCI and stability of PFS for extreme cold storage driven by mRNA vaccines and other new therapies



* EtO: ethylenoxid

**ECH: ethylene chlohydrine

Our Healthcare Industry is Evolving – some trends related to PFS cont.



Trend to self-administration / combination products: 49% of injectables in market can be self-administered, led by PFS, Auto Injector



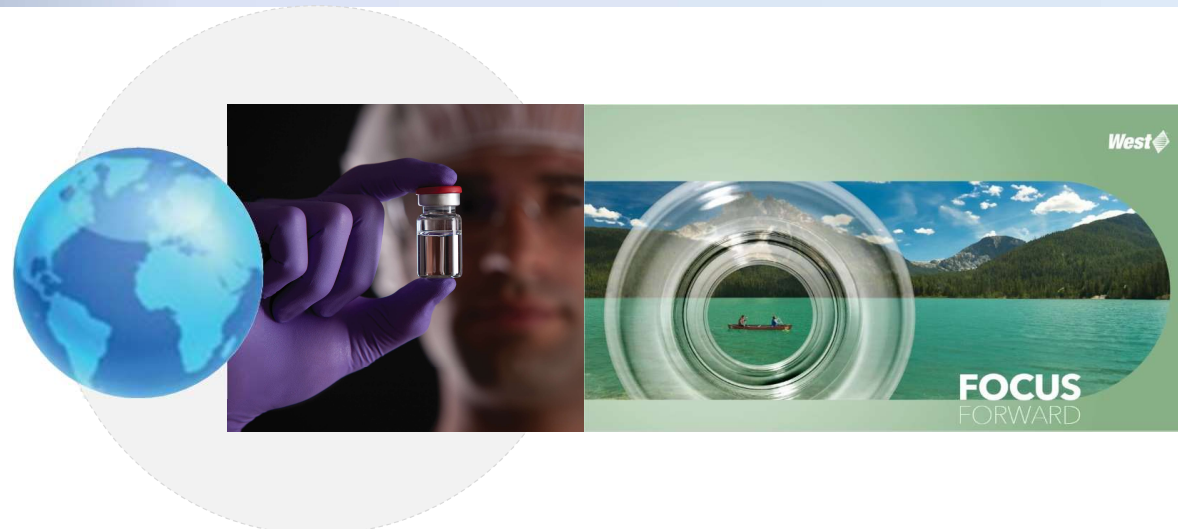
Innovation & collaboration: importance of choosing the right partner to develop new products to solve problems



Increased focus on sustainability: Sustainable packaging, social responsibility efforts, and environmental actions



Advancements on Radio Frequency Identification (RFID) added to PFS: enabling unit-level traceability and data analytics for manufacturing and disease management.



Regulatory complexity is increasing new EU GMP Annex 1 requiring more stringent sterile manufacturing process for injectable drugs and Article 117 Medical device regulation and ISO standards 11608

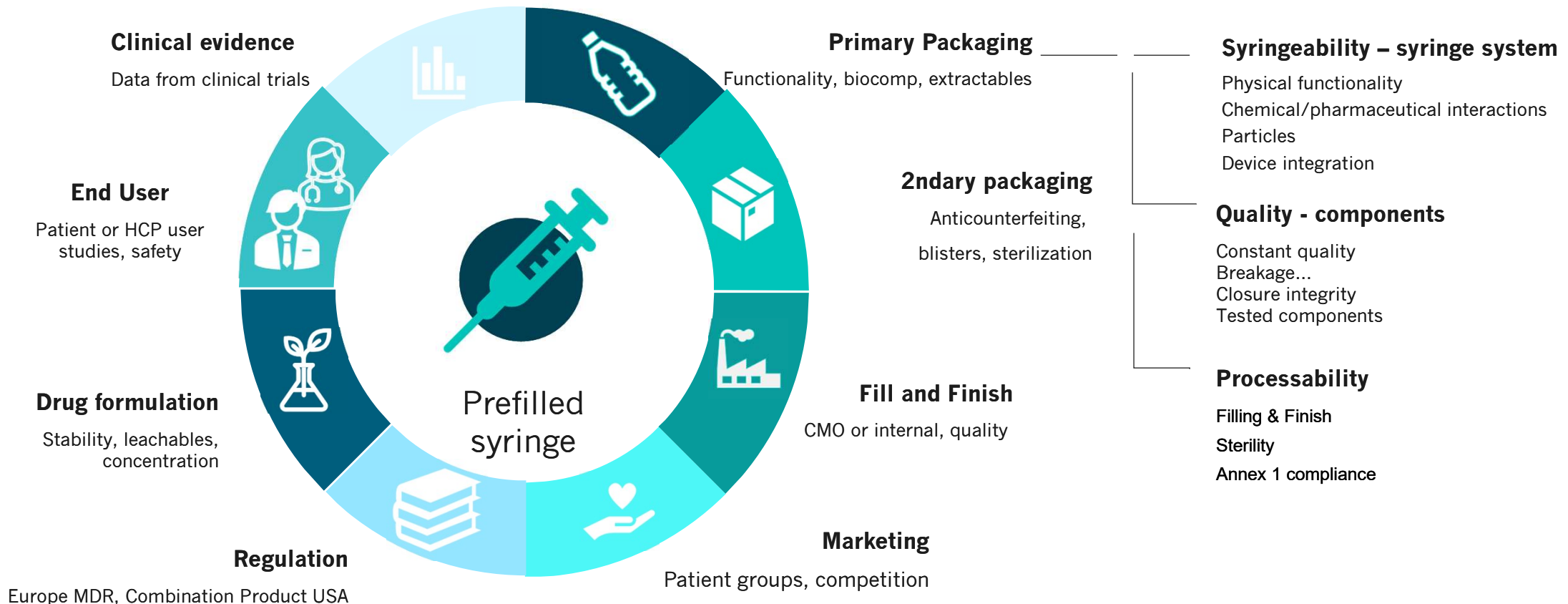


Digital health and smart devices are playing a pivotal role in the digitalization of health. Utilizing data collected from delivery devices and connected platforms holds significant promise for enhancing patient engagement and placing the end user at the center of focus

Stakeholders & Main Syringe Markets



Interfaces and Stakeholders to get to a final drug product in a PFS



Diverse Syringes for Diverging Needs

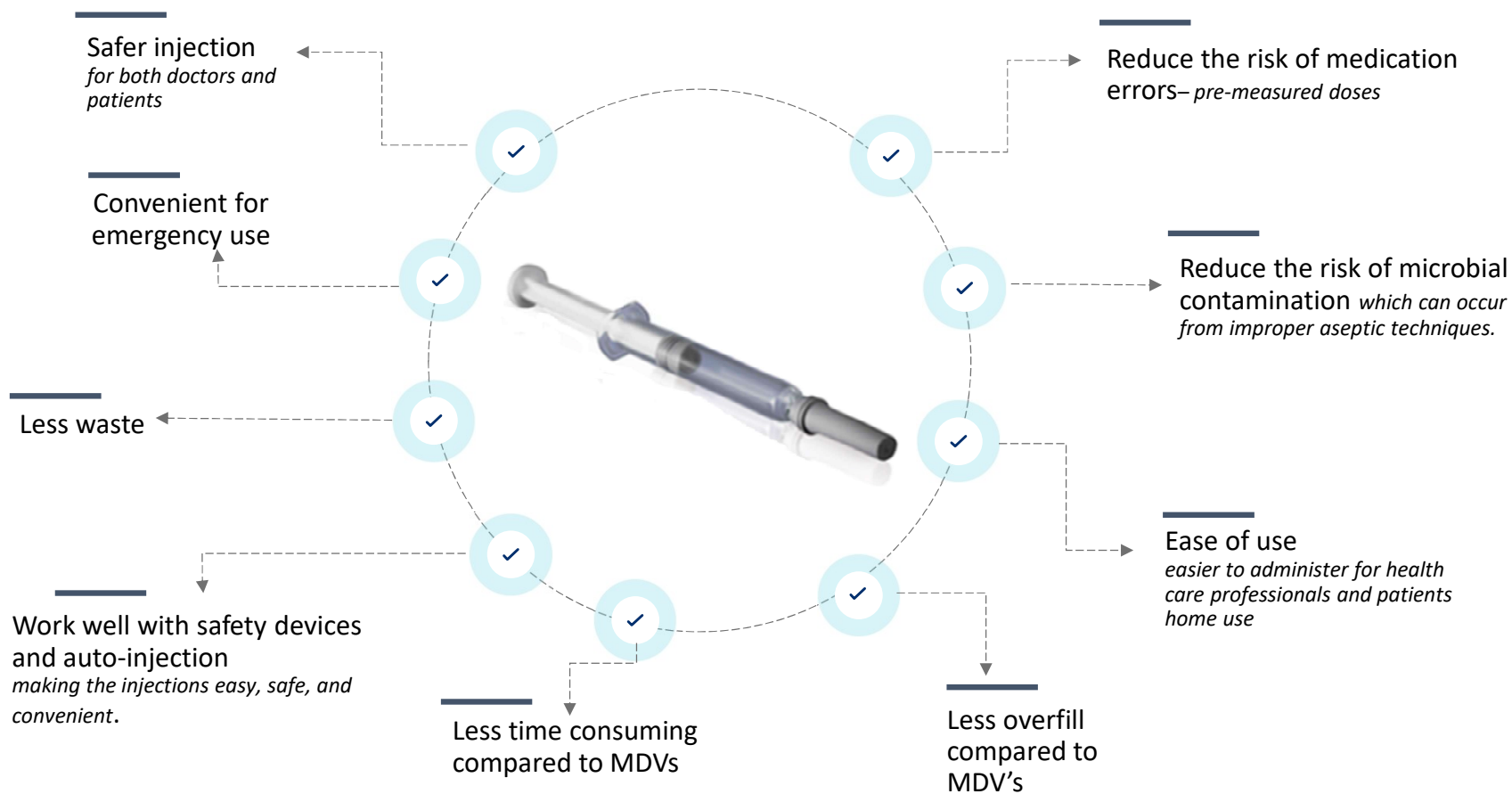
Application/ requirement	Heparins - anticoagulants	Vaccines – mainly flu vaccines	Biologics – very diverse group	Aesthetics – beauty and lifestyle	Diabetes/ Obesity
Route of administration	Subcutaneous injection, 1/2" needle	Intramuscular injection, 5/8" needle	Mostly subcutaneous injection, 1/2" needle	Subcutaneous injection, diverse needles SC, ID	Subcutaneous injection, 1/2" needle
Syringe format	0.5 mL and 1 mL long with staked-in needle	1 mL short → trend towards Luer Lock	1 mL long 2.25 mL (and higher) (<<0.5 ml – ophthalmics)	Luer Lock 1 mL Long	1 mL long with staked-in needle
End user	Health care prof. Patient	Health care prof.	Health care prof. Patient	Health care prof.	Patient
Batch size	High volume	High volume	Small batch sizes	Mid batch size	High volume
Device application	Safety device integration	Back Stop Disposable needle	Often Autoinjector use	Possible	Autoinjector
Very high focus on	Processability & speed	Processability & speed	Sensitive drugs, often small fill lines	Appearance	Processability
Price sensitiveness	high	medium	low to medium	medium	medium
Remarks	Few players, mass market	Few players, mass market	Device integration	Hyaluronic acid not oxygen sensitive	Hormones, few players so far; syringes, also Cartridge based devices

Other ROAs: intravenous, buccal, nasal, subdermal, intradermal, topical, intrethecal...

Advantages of PFS









Multi Dose Vials [MDV's] vs Prefilled Syringes: Some Advantages



Decision making – does a syringe make sense?

Prefilled glass syringe	Advantage	Filled glass vial, closed	Advantage	Prefilled glass syringe	Advantage	Filled glass vial, closed	Advantage
Total cost for container				Contact materials			
Low overfilling, low residual volume	+	High overfilling, high residual volume	-	Contact with the drug during storage:	-	Contact with the drug during storage:	+
Higher costs for packaging materials	-	Lower costs for packaging materials	+	Glass		Glass	
				Elastomer stopper		Elastomer stopper	
				Elastomer cap			
				Tungsten (extractables)			
				Silicone oil (glide agent)			
				Needle adhesive,			
				Stainless steel			
User-friendliness				Special applications			
Single dose	+	Single or multiple dose	+ -	Highly viscosity drugs, low volume	+	Highly viscosity drugs	-
Few steps through to injection	+	Many steps in injection preparation	-	Lyophilization, reconstitution complex	-	Lyophilization, reconstitution simple	+
Low risk of incorrect dosing	+	Higher risk of error for correct dosing	-	Autoinjector, simplicity, home use	+	Training necessary, especially for the uninitiated	-
No other components needed (needle syringe) at point-of-care, exception: push-on cannula for Luer syringes	+	Disposable components necessary at the point of care: Plastic single-use syringe Cannula for filling Injection cannula	-				
				Overall advantage			
				7 3			
				3 6			

Holistic view on advantages of Prefilled syringes

	Infusion – vial (or bottle, bag)	Prefilled Syringe	Safety syringe (PFS)	Auto-injector – syringe inside	Wearable – vial or cartridge inside
Main use	Hospital	Home use, doctor, hospital	Hospital, home use	Home use	Home use
Home use	rare	yes	yes	convenient	convenient
Injection time	Infusion  	10 s (sc) 	10 s (sc) 	10 s (sc) 	minutes 
Cost of device	\$	\$\$	\$\$\$	\$\$\$\$	\$\$\$\$\$
Cost for health system	\$\$\$\$\$	\$	\$\$	\$\$\$	\$\$\$\$
Example	Cancer treatment	Vaccine, Ophthalmics	Anticoagulants - Heparins	Chronic/ autoimmune diseases	Autoimmune disease/ specialties

Glass-Plastic Comparison



Glass Dominates Most Therapy Areas, but COC/COP preferred in Advanced Therapies

COC/COP	Market Section	Glass
+	Small Molecules	+
+	Traditional Biologics (Cancer, Auto-immune)	+
+	Pharma Cosmetic Segment (Dermal Fillers, Hyaluron, Liquid Botox)	+
+	Advanced Therapies [e.g., cell and gene therapies, RNA]	+



Most of the market is in glass and will continue so, but COC/COP is the preferred containment solution for sensitive molecules, highest quality specifications and where challenging storage conditions e.g., cold temperature, are required

Decision making – Glass or COP?

	Advantage of glass	Advantage of COP	Remarks
Risk of breakage during filling	+ –	+ –	Line clearance after glass breakage during filling is expensive but rare
Risk of breakage at the point of care	+ –	+ –	Possible, but rare with small volume syringes. Breaking force minimized in advance during development
Luerlock integrated	–	+	Slipping of the thread and detachment impossible with COP
Tungsten	–	+	Alternative pin materials available today, no tungsten in COP injection molding
Adhesive	–	+	COP syringe free of adhesive
Silicone oil	+ –	+ –	COP syringes silicone oil free, long available
Gas and especially oxygen barrier	+	–	Glass unsurpassed
Extractables	+	–	Low for glass and known, inorganic
pH shift	–	+	No pH shift with COP
Experience	+	–	Experience with glass in the pharmaceutical industry is extensive, also for filling lines

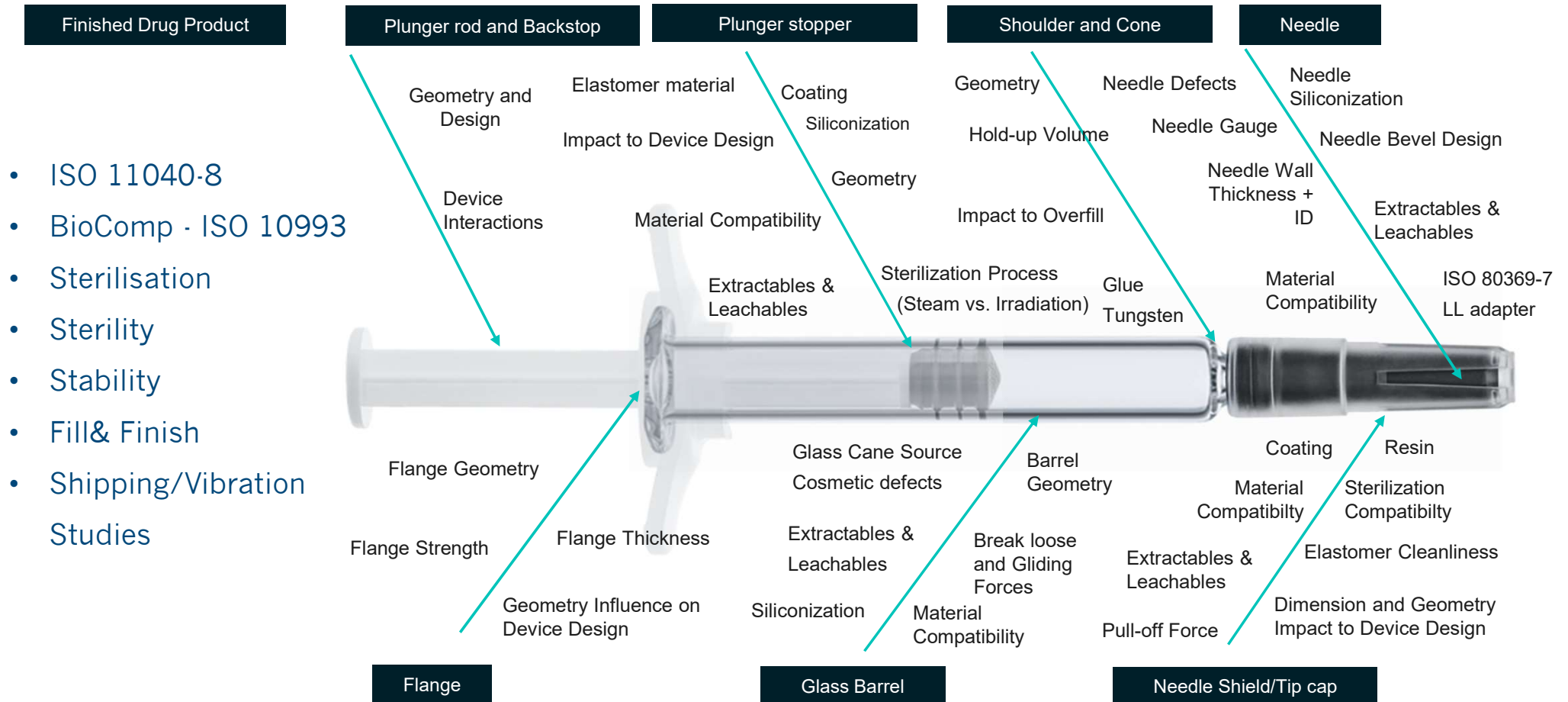
	Advantage of glass	Advantage of COP	Remarks
Costs	+	–	COP more expensive than glass
Design freedom	–	+	Injection molding allows diverse designs
Tool	+	–	Free molding needs no special, expensive injection molding tools
Tolerances	–	+	Glass with wider tolerances through free molding
Scratch resistance	+	–	Plastic sensitive, however scratches do not affect the breaking force
Sterilization of the packaging material	+ –	+ –	Glass: EtO** COP: gamma, steam
Terminal sterilization	+ –	+ –	Glass: steam, EtO, other methods COP: steam, gamma, other methods
Overall advantage	6 6	6 6	

Syringe System Overview



Finished Drug product

Material, Functionality, Drug contact



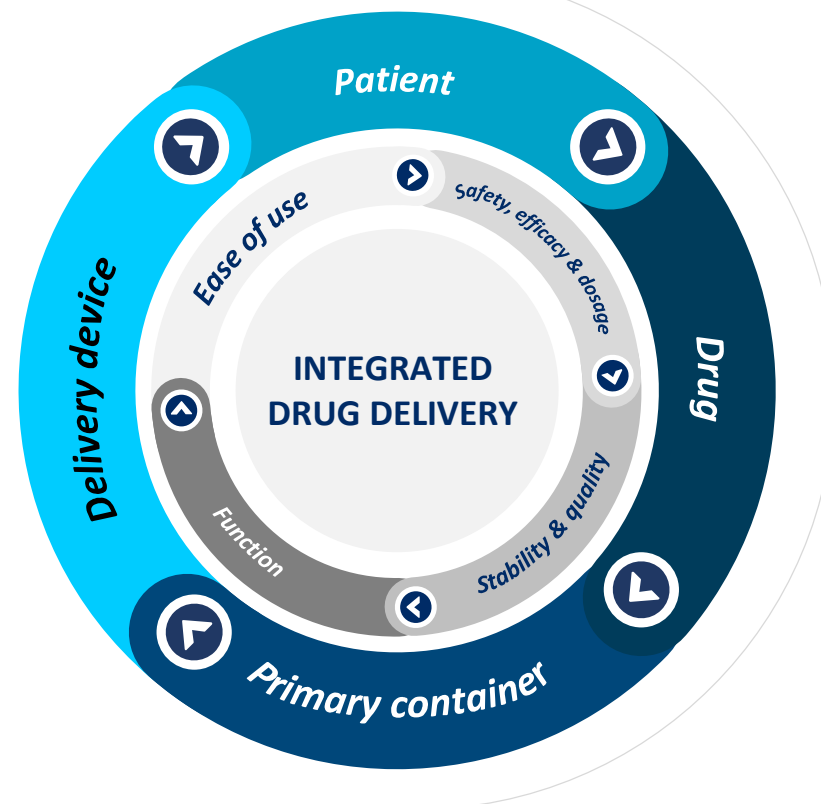
Adapted from David A. Post, Sherwin Shang, Shweta A. Raina, and William Szechinski. Development of Biopharmaceutical Drug-Device Products. PFS characterization and Interaction with Biologic Formulations. AAPS Advances in the Pharmaceutical Sciences Series 35, 2019 - 831 ff

Primary Containment & Patient Experience

Container closure systems are the heart of drug quality and combination products. They offer:

- Stability
- Protection
- Integration with delivery device
- Safety
- Quality

Critical to the Patient Experience



Growing double digit market for PFS

Polymer syringes market is increasing but don't mix with disposable syringes

Biological drive pharmaceutical value growth and biologics need PFS (in e.g. autoinjectors)

Our Healthcare Industry is Evolving – a lot of trends related to PFS

GLP 1 agonists as rather new big market

Many parameters to check if a PFS makes sense

Advantages of PFS over vials



Thank you very much for your attention!

christa.jansen-otten@westpharma.com

bernd.zeiss@gerresheimer.com



This presentation is for informational purposes only. West's products and solutions are sold on the basis that it is the customer's responsibility to evaluate and test the West product or solution to determine its compatibility with other materials and fitness for any end use. WEST MAKES NO WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING, WITHOUT LIMITATION, THE WARRANTIES OF MERCHANTABILITY AND FITNESS FOR PARTICULAR PURPOSE, RELATING TO THE INFORMATION IN THIS PRESENTATION.

Copyright © 2024 West Pharmaceutical Services, Inc. All rights reserved.